Abila netFORUM Pro

Real Estate Associations Setup and Configuration Guide



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#### **Real Estate Associations Overview**

**netFORUM Pro for Real Estate Associations** has been developed specifically for Local and State Realtor associations and contains the specific forms and processes needed to efficiently manage members and customers.

netFORUM Pro for Real Estate Associations features:

- Existing netFORUM Pro **baseline** and **custom demographics** as well as powerful **vertical demographics** added specifically for the Real Estate associations when adding customer records
- Tables to accurately display supplemental and secondary membership records of members whose primary membership resides in the local entity
- Two-way data transfers between the National Realtors Database (NRDS) and netFORUM Pro for Real Estate Associations
  - Data transfer to NRDS when a customer record as been added or edited in netFORUM Pro
  - Data transfer from NRDS back to netFORUM Pro to associate supplemental and secondary memberships to a customer record and pull specific changes made for records where an association is the point of entry (POE.)
- Seamless integration with NRDS for payment processing so that customers can process credit cards on the Web site using National Association of Realtors® (NAR) eCommerce site (Realtor.org) as the merchant
- **Dues** collection and automatic distribution among several real estate associations and bank accounts for easy and accurate monetary distribution
- **Reports** and **Queries** specific to the real estate market
- Real Estate demographic fields that are available in the Query Tool for custom query creation

#### **Upgrading to Real Estate Associations**

Upgrading to netFORUM Pro for Real Estate Associations normally takes place at the **Implementation** stage because there are generally several additional fields unique to Realtor Associations used and imported during the **data import** stage.

Organization Information	N	etSuite ID:	
R Organization:	Dulles Area Association Of REALTOR	IS	
R Acronym:	DAAR		, Edit Expire Date
R Address 1:	803 Sycolin Road		
Address 2:	Suite 222		
Address 3:			
R City/State/Zip:	Leesburg	VA 🗸 201	75
Country:	United States	✓	
Web Site:			
Contact Person Information	on		
Contact Person:	Ms. Jeanette Newton		
Phone Number:	(703) 777-2468		
Fax Number:			
E-Mail:	jnewton@t.dullesarea.com		
Setup Information			
License Number:			
Promotion Code:			
R App Type:	PRO V En	able iPhone Application	n? 🗌
R eMarketing Ranking:	Default (0) V Is S	State Realtor:	$\checkmark$
Realtor Association ID:	8400	altor POE ID:	
Vertical Market:	Realtors	~	

When an entity is initially created, the associated **Realtor Association ID** is entered into the database on the **Client Information** form.

Adding a **Realtor Association ID** triggers the vertical demographic fields and enables the database to take advantage of the Realtor functionality.

**Note:** The image shown above with the Realtor Association ID field visible is only accessible to Abila Support.

#### **Demographics for Real Estate Associations**

One of the biggest features of Real Estate Associations is **vertical demographics**. Vertical demographics are fields that are specific to a vertical market and are not needed in the traditional netFORUM Pro versions. For example, Real Estate vertical demographics feature fields such as **NAR ID**, **Primary NAR Board**, **MLS Status**, **NAR Status**, and **Real Estate License**. Added to the already powerful netFORUM Pro baseline and custom demographics, vertical demographics bring a new layer of depth to netFORUM Pro not previously seen.

Vertical demographics function exactly the same as the baseline and custom demographics. They can be enabled to appear internally, externally, set to be required, added as an order, and so forth.

Vertical demographics for Real Estate associations appear at the bottom of the demographics list in the **Setup Demographics** form. For example, note in the image below that, after clicking the Setup Demographics link, demographics appear in the following order:

- Baseline demographics
- Custom demographics
- Vertical demographics

109 Text 15	TextBox 15 (Text)				
110 MLS Participant	CheckBox(Flag)				
111 MLS Status	DropDownList				
112 MLS Status Change Date:	DateTextBox				
113 MLS Id	TextBox				
114 MLS Login	TextBox				
115 MLS Password	TextBox				
116 MLS User Class	DropDownList				
117 MLS Roster Flag	CheckBox(Flag)				
118 Comment1	TextBox				
119 MLS IDX?	CheckBox(Flag)				
120 Comment2	TextBox				
121 MLS Tax Access	CheckBox(Flag)				
122 MLS Multiple Logons	CheckBox(Flag)				
123 MLS HotSheet User	CheckBox(Flag)				
124 MLS Yellow Pages Flag	CheckBox(Flag)				
125 MLS Access Indicator Flag	CheckBox(Flag)				
126 NAR ID	TextBox				
127 Primary NAR State Code	TextBox				
128 Primary NAR Board	DropDownList				
129 NAR Status	DropDownList				
130 NAR Status Date	DateTextBox				
131 Realtor Subclass	TextBox				
132 NAR (NRDS) Join Date	DateTextBox				
133 Office Non Member Sales Person Count	TextBox				
134 Broker Reciprocity	CheckBox(Flag)				
135 Office Branch Type	DropDownList				
1					

After using the **Setup Demographics** link to enable demographics, they will be visible when adding or editing a profile of an individual or organization at the bottom of the profile form in the demographic section.

Phone & Fax Num	ber Information [*] Lin	k Phone?	* Link Fax?	E-mail and Web log in In	formation	
	Number:	Extension:	Primary:	Personal Website URL:		
Home Phone:						
Work Phone:	(909) 555-5859			Business E-mail Address:		Primary:
Cell Phone:	(909) 555-8745			staceyh@homeseller.com		
Home Fax:				Home E-mail Address:		
Work Fax:	(909) 555-4123		<b>V</b>			
				Web Site Password:	Force User to Change	Password?
				Password1110		
<ul> <li>If checked, when the</li> </ul>	he primary organization	n's address/pho	ne/fax is change	d, this business address/phone/fax	will automatically be updated.	
Social Information	1					
Facebook:				E Twitter:		
in LinkedIn:						
Please provide the f	ollowing additional	information:				
MLS Participant.		· · ·				
MLC Status.	Deter	Inactive	-1-1-			
MLS Status Change t	Date.	11/01/2011				
MLS Id:						
MLS Login:						
MLS Password:						^
						-
MLS User Class:		Agent	-			
MLS Roster Flag:		~				
MLS Access Indicato	or Flag:					
NAR Status:		Active	-			
1						

**Tip:** Demographics that are enabled using the Setup Demographics link can be aligned and customized by look and feel as well by using the Design Demographics link once activated as described in Designing Custom Forms for Demographics.

To edit the profile for an individual or an organization, including the Realtor demographic information, access the appropriate record and click the **Edit** icon in the **Address Information** portion of the form.

🖂 🙆 🔕 Jumph Eath (Jumph)	
Address Information	Primary Membership Information Edit
Joseph Barth	Member: No
RE/MAX Execs-SM	Type: AC
620 Santa Monica Blvd, Suite B	Status: T
Santa Monica, CA 50401	Join Date: 03/02/2001
	Terminate Date: 12/31/2009
<pre></pre>	Reason Code:
Customer #: 5/42% Addresses	Original Join Date:
NAR ID: 20410 14 10 NAR Board: 104 Designation:	
Edit	Linked Information Go To Org
Phone & E-Mail Information	Primary Org: RE/MAX Execs-SM
% Home:	
P % Work: (2011) 204 2020	
% Cell:	🚼 Web Site:
🖾 Home:	Facebook:
🖾 Work:	In LinkedIn:
凸 Home Fax:	🔛 Twitter:
P 🗠 Work Fax: (2010) 200 200	C I WILLET.
	Login Options     Upload/Edit Image
Shopping 📥 Add Payment 🚮 Transaction Summary	Fulfill Add Notes E-Mail History

This launches the **Personal Information** form and allows all edits to be completed on a single form.

Social Information		
Facebook:	E Twitter:	
Linkedin:		
Please provide the following add	itional information	
MLS Participant:		
MLS Status:	•	
MLS Status Change Date:		
MLS Id:	87438	
MLS Login:		
MLS Password:		*
		-
MLS User Class:	·	
MLS Roster Flag:	V	
MLS Access Indicator Flag:		
NAR Status:	Terminated	
Record Information Save Mode: Update		
Created: omossman_Import-08/11/2010	Save Dr	elete Cancel

Some of the values available in drop-down fields are also customizable. For example, to add an additional **Primary Board** that is not currently available in that drop-down field, you may do so in the **CRMOverviewSet Up** as part of Real Estate Associations.

The Realtor Demographic Information fields that are customizable (or viewable) in CRM set-up are:

- Primary Field of Business (Read-only Values obtained through NAR)
- Secondary Field of Business (Read-only Values obtained through NAR)
- Primary Board
- Individual MLS Online Status
- MLS User Class
- Realtor Subclass

Once certain vertical demographics have been added to a record, they are immediately available at a glance on the individual or organization profile. For example, notice that the profile contains an area for the **NAR ID** and status when available.



#### **MLS Demographics**

Several **MLS** (Multiple Listing Service) demographics exist within netFORUM Pro. The MLS demographics all have the "**MLS**" prefix, such as the **MLS Tax Access** demographic. Some of the MLS demographics work across all MLS vendors, while certain MLS demographics are only for specific

MLS vendors. Review the MLS export file to understand which MLS fields are needed to enable and manage.

140	MLS Password	TextBox				
141	MLS Tax Access	CheckBox(Flag)	✓			
142	MLS Multiple Logons	CheckBox(Flag)	<ul><li>✓</li></ul>			
143	MLS HotSheet User	heckBox(Flag)	<b>v</b>			
144	MLS Yellow Pages Flag	CheckBox(Flag)	<ul><li>✓</li></ul>			
145	MLS Access Indicator Flag	CheckBox(Flag)				

#### **MLS/Lockbox FTP Data Process**

An FTP process can be enabled on the netFORUM back end that will transfer MLS or Lockbox demographic and customer data to the appropriate MLS or Lockbox vendor for data import.

**Note:** To **set up this FTP Process for MLS or Lockbox**; several system options must be configured by Abila Support. Have the MLS/Lockbox Credentials (user/login and password), vendor name and contact, URL for FTP site and sample export file for Agents and Office when placing a call to Abila Support to enable these system options.

Once the MLS and/or Lockbox system options have been enabled, and the backend data transfer file created for the vendor, go to **Accounting > Miscellaneous Actions > Schedule MLS Update** or **Schedule Lockbox Update**. Then schedule when the MLS or Lockbox file gets sent to the vendor's FTP site. For several vendors that use FTP sites for data, invoke rules that only one file can be sent and another file will not be accepted on the FTP site until the first file has been cleared.

abila. 🏞 Modules	✓ L Contacts ✓ ★ Favorites ✓	Q Search 2 🚊 Dan Fierro 🗸
ACCOUNTING » Overview » C	verview And Set Up	Dulles Area Association Of REALTORS
OVERVIEW ~	Atim Querian	
FINANCIALS ~	Establish multiple automatic pricing structures based on membership status a	and dates. Quickly export data to third party accouting systems.
PURCHASES ~	Launch Dashboard	
COMMITTEE ACTIONS ~	Managing Your Accounting-Related Information	
FINANCIALS ACTIONS	Find Open Orders     Go Shopp	ing • Find Refunds
MEMBERSHIP ACTIONS	Find Invoices Add a Pay	ment  Find Merchandise Fulfillment
SUBSCRIPTION ACTIONS	Find Orders/Invoices via Confirmation #     Find Payn	ents Find Subscription Fulfillment Setup
MISCELLANEOUS ACTIONS	Watch Training Videos	
Process Merchandise Fulfillment		
Clear Products From Carts	Accounting System Options	
Schedule MLS Update		
Schedule Lockbox Update		
Realtor FTP Upload		
BATCH ~		
LOCKBOX ~		

MLS Lockbox products should be set up and sold as subscriptions in netFORUM Pro and the subscription code must contain MLS or Lockbox in order to be pulled. MLS Lockbox products that are not set up as subscriptions will not get pulled in the third party data set for MLS and Lockbox vendors.

#### **CRM Set-up for Vertical Demographics**

Certain **vertical demographics** within netFORUM Pro for Real Estate Associations may require additional set-up or further customization for a specific organization.

Those demographics are:

- Primary Field of Business (Read-only Values obtained through NAR)
- Secondary Field of Business (Read-only Values obtained through NAR)
- Primary Board
- Individual NAR Online Status
- MLS User Class

To modify the drop-down fields for these vertical demographics, access **CRM Overview** and click the **Set Up** option.

abila.	🏇 Modules	<ul> <li>Contacts</li> </ul>	<ul> <li>Favorites</li> </ul>	s <b>*</b>		Q Search	0		Dan Fierro 🔻
CRM » Over	rview » Overview	And Set Up					Dulle	es Area Asso	ociation Of REALTORS
OVERVIEW	~								
HOME	~	CRM / Overvie	ew						
INDIVIDUALS	~	CRM-More than just including prospects view of members an	a membership database, and vendors. With a custo d prospects	the CRM module manages mer-service focus, the CRI	all interactions with M module aggregate	n the individuals and organiza es data from the entire system	tions you do n for a comp	business w lete 360 deg	ith, ree
ORGANIZATIO	NS v	Launch Dashi	poard						
PURCHASES	~	Managing You	Ir Customer Inform	nation					
COMMITTEE A	CTIONS ~	Add an Individ	dual 📀	Go Shopping	0	CRM Setup Wizard			
FINANCIALS A	CTIONS ~	Find Individual	als D	Add a Payment					
MEMBERSHIP	ACTIONS v	<ul> <li>Add an Organiza</li> <li>Find Organiza</li> </ul>	ization 5	Realtor Lookup/Transfe	er				
SUBSCRIPTIO	NACTIONS V	Merge and Pu	rge						
MISCELLANEC	OUS ACTIONS V	Watch Tra	ining Videos						
SCHEDULED J	obs ~								
CONTACT REG	QUEST v	CRM System	Options						
REALTOR FTP	FILE HISTO V								

Expand the **Individual** tab and the **Organization** tab to see that each have functions specific to Real Estate.

Individual Organization Relationship Miscellaneous	
• = Prefixes	= +no)
• D Suffixes	(ore =
Individual Type	(or + 🖻
Individual - ChapteriAffiliate	+***
Interest Codes	[o•• €]
Ethnicity	[aave 🛅
Realtor - Primary & Secondary Field of Business	
Realtor - Primary Board	• 100
Realtor - Individual NAR Online Status	• 100
Realtor - MLS User Class	• 400
Individual Organization Relationship Miscellaneous	
Organization Type	💼 + ADD
Product Types	🚞 + ADD
Organization - ChapteriAffiliate	• non •
Realtor - Office MLS Online Status	+ neo
Realtor - Office Primary Board	◆ noo
f.	

**Tip:** Notice that the Organization tab fields are the same fields found on the Individual tab. Update MLS Online Status or Primary Board on one tab and it will be automatically updated on the other tab. There is no need to update both.

To add a new item to the drop-down lists that appear on a form, click the **Add** link next to the field. Enter a **Code** and a **Description** for the new field selection. Both are required.

Individual Organization Relationship Miscellaneous		
Organization Type		+ ADD
Product Types		+ ADD
Organization - Chapter/Affiliate      Define MI S Online Status	///tpwebdev.corp.avectra.com/?Action=Add&Modal=Yes&ObjectKeyFrom=65f0eb73-0df7	+ 100
Common - Office Primary Board	Realtor - Primary Board Information  Code: Reators  Code: Reators  Description: Korthern Vrgina Board of Reators  Exercic Information  Save Cancel  Done  Done  Internet   Protected Mode On	+ NDD

What actually appears in the drop-down menu is what is entered in the **Description** field. Using this example, "Northern Virginia Board of Realtors" would appear as a selection for the **Primary Board** drop-down after clicking **Save**.

#### **Individual Profile Customization**

Individual profiles in netFORUM may be customized so that only the information pertinent to an organization displays on the profile page.

Three customizable blocks have been added to netFORUM Pro specifically for realtors:

- Primary Realtor Info block
- Realtor Details block
- MLS Details block

The fields in these blocks are filled based on data found in the individual profile from individual and demographic data.



Complete details on customizing an individual profile can be found in Customizing a Profile.

## **Data Management for Realtors**

Creating a netFORUM Pro for Real Estate Associations entity will involve the same processes used to create other netFORUM Pro entities. Part of this process will be organizing data for data import into the entity. A netFORUM Pro account manager helps coordinate this effort.

As a result, there are two additional tabs needed for Abila's **Data Import Workbook** for this application; the **Real Estate Individual tab** and the **Real Estate Organization tab**.

#### NAR ID

Once the data import has been completed, provide the data import specialist the highest (last) NAR ID so that the netFORUM Pro NAR ID counter can be enabled. The counter will create NAR ID's in the next order based on the NAR ID number and increment providee to the data specialist.

The NAR ID can be generated while entering records into netFORUM Pro by initially entering a zero in the NAR ID field and saving.

#### **ENABLING DATA TRANSFER TO NRDS**

netFORUM Pro for Real Estate Associations has been designed to interact with **NRDS** (NAR's Centralized Database) so that when there is a change or edit to a specific type of customer record in netFORUM Pro, this change will also be sent to NRDS. In addition, a netFORUM Pro for Real Estate Associations entity will receive certain data transfers from **NRDS**. The data transfers from **NRDS** will currently be limited to updated data and will be based on the **NAR's** point of entry (POE) security rules.

When receiving data from NRDS, the business process will not change and will continue to receive e-mail updates that can be used to update the system manually with any record changes sent by NRDS. All **customer record additions** to NRDS will need to be added to netFORUM Pro manually as the data transfer from NRDS to netFORUM Pro does not include adding/creating a new customer record.

Once the data import has been completed, an account manager assists to determine a timeframe for enabling the **NRDS Data Transfer**. Enabling the data transfer option involves several steps that may take multiple days to complete. Allow at least three to four business days of processing time between the initial request and the actual data transfer activation. If currently using the data transfer with another AMS vendor, it is recommended that the transfer be turned off prior to formatting the data to import to netFORUM Pro to assure that the latest data is put in netFORUM Pro.

#### DATA TRANSFER SYSTEM OPTIONS

Below are several Data Transfer Scenarios based on System Option Set up. Work with Abila support or an account manager to enable these.

	List - System Option (1 to 2 for 1	om 2 records)		*a 🖉 🗄 🖬
	System Option	Category	Option Description	System Option Value
	DataExchangeUsingMessageQue	sue CRM	Realtors specific. If set the member information is sent to NAR message queue. Requires other settings to be in place.	false
	DataPullUsingMessageQueue	CRM	Realtor specific. If this option is set to true, batch pull process checks NRDS MQ and pulls the data posted to the queue for this entit	y. false
+ 1	DataExchangeMQ_UserID	Synch	ronization User ID that is part of the document echange header that stored on the NERDS system as part of realtor's association iden	tifier.
• 1	DataExchangeMQ_User	Synch	ronization Password that is part of the document echange header that stored on the NERDS system as part of realtor's association ide	entifier.

- If the UserID and Password are set up but the Data Exchange and Data Pull system options are set to false, then the realtor staff will only be able to look up realtor individuals (from CRM Overview), transfer an individual and refresh an individual or organization record. NOTE: If an individual is not a member (member flag is N) then the refresh button is removed from that customer profile.
- 2. If the **UserID** and **Password** are set up and the **Data Exchange** system option is set to **true**, the realtor staff can **look up** realtor individuals (from CRM Overview), transfer an individual, refresh an individual or organization record; **AND PUSHdatabased on NAR rules to NRDS**.
- 3. If the **UserID** and **Password** are setup and the **Data Pull** system option is set to **true**, the realtor staff can **look up** realtor individuals (from CRM Overview), transfer an individual, refresh an individual or organization record; **AND PULL data available from NAR for the specific POE/realtor association**.
- If all of the system options are setup with correct values, realtor staff will be able to look up realtor individuals, transfer an individual if valid, refresh an indiv/org, Pull data available from NAR;
   ANDPUSH data based on NAR rules to NRDS.

## **Data Transfer Overview**

As mentioned, updates or adds made in netFORUM will push updates to NRDS. When these updates are appear in NRDS is dependent on the NRDS data queue; and the volume it is experiencing.

Updates are sent to NRDS only when you edit and save a specific type of customer record. Membership has to be included in the record for the data transfer to occur which means simply creating an individual record will not send an update to NRDS.

Member types recognized by NAR for data transfer are:

- R Realtor
- RA Realtor Associate
- I Institute Affiliate
- AFF Local or state Affiliate member
- S Association Staff
- N Non member licensee

Memberships have to be set to Primary in netFORUM Pro.

To create or edit an individual or Office record in a Realtor entity, refer to the NRDS Data Transfer Matrix to review the required fields for NRDS data transfer and to see a list of all the fields that netFORUM Pro will send to NRDS in addition to the required fields.

Data push and pull from NRDS will process every hour.

## **Realtor Designations**

**Realtor Designations** for an individual will be pulled into netFORUM Pro from NRDS. This data is only pulled in and is never pushed from netFORUM Pro to NRDS per NAR recommendations.

View **Realtor Designation** information by opening an individual profile and clicking on the **Certs** tab. This provides the **Realtor Designation** child forms which can be expanded to view these items. If an individual has data in the **Realtor Designations** child form it will also appear on the **My Professional Development** page of eWeb if enabled through the **Website Wizard**.

	ar Brown (Rogel	r)			<b>8</b>
	a brown (Roger	) A Ba	Edit	Deimana Mambarahia Information	Edit
Address Inform Roger Brown EAGLE PROPERTI P.O. Box 9397 Greensboro, NC 2 * Type: Customer #: 51	ation ES, INC. 17429 58502977	n na ≻Addresses	Lan	Primary Membership Information Member: Yes Type: Reator MLS Only Status: Join Date: 08/28/2007 Effective Date: 10/10/2008 Expire Date: 12/31/2009 Original Join Date:	Lui
NAR ID: 55 Designation: G Phone & E-Mail I & Home: (3 % Vork: (3 % Celt: B Home:	8502977 NAR Board RI Information 136) 629-3289 136) 626-5600	ø	Edit	Linked Information Primary Org: eagle properties Web Site: Facebook:	▶ Go To Org
p I Work: 1_ 쇼 Home Fax: 쇼 Work Fax:	23@abc.comzz	) E-r	nail Opt Out	In LinkedIn:	• Upload/Edit Image
Shopping	Add Payment	Summar	tion y	Fulfill Merchandise E Add Notes	E-Mail History
Membership Relat	ions Purchases Su	ubscriptions Act	ivities Cer	Awards Notes Other Corr. M	erged Info Log
<ul> <li>Designations</li> </ul>					
Certifications					
Education Cre	dits				
Realtor Design	ation				
Designation		ſ	Designation V	alue	
ABR			Yes		

**Tip:** The **Realtor Designations** option does not have a **+Add** link. This is because **Realtor Designations** can only be pulled in from NRDS and are not available to manually added in netFORUM Pro.

#### **Education Credits**

**Education Credits** entered for realtors must contain data in the following fields in order to facilitate the two-way transfer of data between netFORUM and NRDS:

- **Group Code–Required Field** This is an alphanumeric field with a character limit of no more than 7 characters.
- **Course Code Required Field** This is an alphanumeric field with a character limit of no more than 7 characters.

For **Code of Ethics training for new members**, enter the code **COEN**. For **Code of Ethics training for current/existing members**, enter code **COEC**.

**Tip:** Only those Education Credits that have a course code of COEN or COEC will be transferred between netFORUM Pro and NRDS.

• **Course Number** – **Required Field** - This is an alphanumeric with a character limit of 15 characters.

For **Code of Ethics** training, this field is used to uniquely identify the course.

For the **COEC** course, the format should be the year the member took the course, followed by the cycle. For example, for Cycle 3 courses (2009 - 2012), the cycle would be C3. So if a member took the course in 2009, the Course number would be 2009C3.

For the **COEN** course, it is the year the new member took the course followed by a 1, such as 20061, 20071, etc.

Earned Educational Credi	t Information
Sort Name:	Gass Alexandra
R Earned by:	Annual Ethics Seminar
Self Reported?	Yes
R Credit Type:	CEU
Default Credit Value:	4
R Actual Credit Value:	4
Earned Date:	11/30/2011
Canceled Date:	
Group Code:	COE
Course Code:	COEAEC
Course Number:	COE 123
Sponsoring Organization:	ААА
Describer Save Hor	de: Incost
schaffer	
	Save Cancer

The new fields (**Group Code**, **Course Code**, **Course Number**, and **Sponsoring Organization**) display on the education credit form and enable linking credits to a product. This allows credits to be earned based on the purchase of the product or registration of the event. See the **Setting Up Education Credits for an Event** topic of netFORUM Pro's **Online Help** for more information. These fields also display on the **Self Reported Credits** add form.

## **Viewing Education Credits**

Education Credits can be viewed in iWeb by going to a user's individual profile and clicking on the **Certs** tab. This displays the **Education Credits** child form. Click the down arrow to expand the child form to view all Education Credits for that individual.

Membership Relations i	Purchases Subscriptions	Activities Certs Awards I	lotes Other Corr. Mer	ged Info Log			
Designations							
Certifications							
Education Credits							● #00
Credit Type	Course Code	Credit Value	Earned Date	Cancel Date	Self Reported	Earned By	Order#
CEU CEU	COEAEC	4.00	11/30/2011		*	Annual Ethics Seminar	
Realtor Designation							

Notice the **+Add** link for the Education Credits option. The **+Add** option for **Education Credits** allows for **Education Credits** to be entered manually as **Self Reported** credits in netFORUM Pro for Realtors. Any **Education Credits** entered for a realtor (that have the **COEN** or **COEC** course code) will be transferred to NRDS as soon as the **Save** button is clicked. However, if the **Earned Date** field is empty, the education credit will not be transferred to NRDS until an **Earned Date** is present.

Membership Relations P	urchases Subscriptions	Activities Certs Awards	Notes Other Corr. Merg	ed Info Log			
Designations							
Certifications							
Education Credits							+ #00
Credit Type	Course Code	Credit Value	Earned Date	Cancel Date	Self Reported	Earned By	Order#
CEU CEU	COEAEC	4.00	11/30/2011		~	Annual Ethics Seminar	
CEU CEU	COEN88	6.00		1	~	NRA Certification	
Realtor Designation							

For example, if an individual registers for a course that will award credits and will be held on a future date, when the individual adds this course to their profile and clicks the **Save** button, there will be no **Earned Date** present since the course has not yet occurred. Once the course is completed and an **End Date** is added to the profile, the **Education Credit** data will be transferred to NRDS.

Once added, the following **NAR fields** cannot be changed:

- Group Code
- Course Code
- Course Number
- Sponsoring Organization

**Education Credits** are also visible in eWeb by logging in and clicking the **My Professional Dev** link in the left navigation bar.

Home	My Prof	essional	Develop	ment				
My Information	Information The details of your professional development are presented below:							
My Transactions	The details of	your protession	tal developme	ant are present	led below.			
My Committees	PRINT THIS PA	VGE						
My Professional Dev 🦕	Scott Sha	ffer						
My Events 🌙	0							
Individual Directory	BLUE RIDGE	RESIDENTIAL	LLC					
Organization Directory	5826 Samet D	r. Ste. 105						
Upcoming Events	High Point, NC	27265						
Committees Leadership	Phone: (336	3) 889-1500						
Online Store	Fax: (336	3) 889-5207						
Articles	Web Site: (No	tavailable)	om					
Custom Section	Mu Educatio	nal Cradita						
Contact Us	My Educatio	nai credits						
Logout -	Credit Type	Course Code	Credit Value	Earned Date	Cancel Date	Self Reported	Earned By	Order#
	CEU	COEAEC	4	10/21/2010		Yes	Annual Ethics Seminar	
	CELL	COEN20	4	10/21/2010		Yes	NAR course	

Realtor Designations will appear below My Education Credits if the individual has any designations.

## **Refresh Customer Data Icon**

The **Refresh Customer Data** icon can be found on an individual or organization profile page within netFORUM Pro for Real Estate Associations entities. This icon enables users to grab updated data for an individual or organization from NRDS.

Customize					1. (6 of 25
🖾 🔘 🖪 💩 🛛 🔀 Abeer Abdi	in				EOIT C
Personal Info w/Image	Personal Ir	nformation & Title	EDIT DESIGN		
Abeer Abdin	Customer #	: 8400101: din	26		
Customer #: 840010126	<ul> <li>■ abeersell</li> <li>(703) 724</li> <li>Abeer Abdir Long &amp; Fosis</li> <li>43490 Yuko</li> <li>Ashburn, V/A</li> <li>Goto Org</li> <li>Upload/Ed</li> <li>Login Optic</li> </ul>	4u@aaaaaol.com I-9494 Inter Real Estate Inc on Drive Suite 105 A 20147 it Pict			
Realtor Details	EDIT DESIGN	Primary Realtor	Info		EDIT DESIGN
NAR ID: 840010126		NAR ID:	8	40010126	
NAR Status: A		Individual Type:	R	1	
Primary NAR Board: 8400 Primary NAR State Code: 892	Capture screenshot.	Primary Org:	L	ong & Foste nc	er Real Estate

Clicking the **Refresh** icon will go to NRDS and then refresh the individual or organization realtor customer data with any updated data (if available.) If updated data is not available, the individual profile page will refresh with the same information displayed.

To update address data for realtors whose organization address flows down from their primary organization, go to that organization profile page and update the address information. Once the organization address is updated, it will flow down to those realtors where the address is linked to organization's address in netFORUM Pro.

**Note:** All data transferred from NRDS is bound by standard NAR rules.

To view the NRDS transfer status for a specific user, visit their profile page and click on the **Log** tab.

#### **NRDS Transfer Status Child Form**

The NRDS Transfer Status child form enables viewing the most recent status of data transferred to NRDS from the data push functionality for individual or organization customer records.

#### To view the NRDS Transfer Status:

1. Click the **Log** tab located toward the bottom of the individual or organization profile page.

Γ	Membership	Relations	Purchases	Subscriptions	Activities	Certs	Awards	Notes	Other	Corr.	Merged Info	Log		
L	Addres	ss Change L	.og											
L	Change Log													
L	NRDS Individual Transfer Status													
L	Success Da	ate		F	ailed Date				Statu	s Mess	age			
L	7/14/2010													
		Education C	Credit Transfe	r Status										

2. Click the **NRDS Transfer Status** expand icon. This will provide a listing of NRDS data transfers and the status for each.

#### **Realtor Lookup/Transfer**

The **Realtor Lookup/Transfer** feature in netFORUM Pro provides an efficient way to manage individual realtors who wish to transfer to another local board. With this functionality netFORUM Pro sends a transfer request to 'steal' the individual.

When an individual requests to have their membership transferred, it first must be verified that they are actually a realtor with a valid NAR ID. The **Realtor/Lookup Transfer** feature provides the means to allow you to view a NRDS record and to validate an individual's realtor ID from netFORUM Pro. If an individual is verified as a realtor, their account information can be pulled into netFORUM Pro and their customer record is created. Note that during this transfer, no membership information is pulled in from NAR.

**Tip:** If no records are returned, you must manually add the individual into netFORUM Pro as you would any other new realtor.

Once the data has been found and the customer record has been created, the newly added realtor (individual) can complete the processes necessary to pay for their new membership. Once the transfer request has been processed by NAR/NRDS, the individual's previous local board will become a supplemental affiliation on the customer's record in NRDS. This data will also be pulled into netFORUM Pro after record creation. Based on the NRDS queue there may be a lag in seeing this supplemental data.

#### To use Realtor Lookup/Transfer:

- 1. Launch a real estate entity of netFORUM Pro.
- 2. Hover over the **Modules** tab located along the top navigation bar and click **CRM**.
- 3. Click the **Realtor Lookup/Transfer** icon on the **CRM/Overview**.

abila. 🏇 Modules 🔹	Contacts	★ Favorites 🔹	(	Q Search	0	Â	Dan Fierro 🔻			
CRM » Overview » Overview A	CRM » Overview » Overview And Set Up Dulles Area Association									
OVERVIEW ~										
HOME ~	CRM / Overview									
INDIVIDUALS ~	CRM-More than just a me including prospects and w view of members and pro-	mbership database, the CRM endors. With a customer-servi spects	module manages all interactions wit ce focus, the CRM module aggregat	h the individuals and organiz es data from the entire syste	ations you d m for a com	lo business with plete 360 degre	e			
ORGANIZATIONS ~	Launch Dashboard									
PURCHASES ~	Managing Your C	ustomer Information								
COMMITTEE ACTIONS ~	Add an Individual	So Sho	opping O	CRM Setup Wizard						
FINANCIALS ACTIONS	• Find Individuals	Add all	Payment							
MEMBERSHIP ACTIONS	<ul> <li>Find Organizations</li> </ul>	n Setup Setup	Lookup/Transfer	-						
SUBSCRIPTION ACTIONS V	Merge and Purge									
MISCELLANEOUS ACTIONS ~	Watch Training	Videos								
SCHEDULED JOBS v										
CONTACT REQUEST V	CRM System Optio	ons					Z EDIT			
REALTOR FTP FILE HISTO ~										

This will launch the **Realtor Lookup/Transfer** pop-up window.

Realtor Lookup and T	ransfer				
Realtor ID/Last Name:	189001700	Gass	Q		
			Ready		
				Transfer Ex	it
,					

4. Enter the **Realtor ID**; or the **Realtor ID** and the **Last Name**of the realtor for which you are searching.

**Tip:** Enter the **Realtor ID**. Entering a last name will not return any results. Also, this functionality is not built by NAR to handle Organization NAR ID lookup.

5. Click the **Search** icon located next to the **Realtor ID/Last Name** fields.

This will pull up information about the individual searched.

Realtor ID/I	Last Name: 189001	1700	Gass		Q			
Membe	r Information							
Member ID	189001700							
First Name	Alexandra		Last Name:	Gass				
Туре:	REALTOR		Status:	Active		_		
Busines	s Address							
Street:	23740 Hawthor	ne Blvd.						
City/State/	ZipTorrance	CA	90505					
Attn Care	Of:							
							Transfer	Exit

6. To 'steal' the customer and make them part of another realtor association; click the **Transfer** button.

By clicking the Transfer button, netFORUM Pro will request from the backend to NRDS that the customer record be transferred to another local board. By nature of NRDS rules, the customer's previous primary board will become a supplemental membership in the netFORUM Pro Supplemental Membership table. After the transfer request has been handled by NRDS, netFORUM Pro will then 'grab' the data through the pull/refresh functionality and create the customer record.

The new record will be created without a membership. Realtor staff can then sell the specific membership to the customer and apply payment. Staff should edit the customer profile and verify the NAR status is **Active**. Once the status is verified, the profile should be saved. Upon saving the membership data will then be pushed to NRDS.

PERSONAL INFORM	ATION							_
Prefix:		<b>~</b>	_	Customer ID:	558505775			4
Hirst Name:	Nancy		_	Designation:				
Middle Name:			_	Individual Type:			~	
Last Name:	Markowitz			Record Source:			~	4
Suffix:		~	_	Nickname:	Nancy	6.0.1		
litte:					Do Not Publish I	nto Online		
AFFILIATION INFOR	MATION - SEARCH	I DATABASE - Click or	n the e	llipse to the right of t	he primary org to initi	ate the sea	rch	
Primary Org:	Event/Ed Non-Memi	ber	_	- Org search is by or	ganization name			
Linked Individual:			<u> </u>	- Individual search is	by sort name			
ADDRESS & CONTAG	CT INFORMATION							
Business Informa	ation * Link Add	ress? 📄 - primary		Home Informat	ion		- primary [	<b>2</b>
Address Lines.			- 1	Address tirles.	9511 Georgetown Pike	2		- 11
			- 1					-
City / State / Zip:			- 1	City / State / Zip:	Creat Falls	VA V	22066	$\exists \parallel$
Country:				Country:	United States		22000	<b>,</b>
Number: Extension: Primary:				Business E-mail Address: Primary:				
Home Phone:	(336) 315-2267							
Work Phone:	(336) 297-4545			Home E-mail Address:				
Cell Phone:								
Home Fax:				Web Site Password:	Ford	e User to C	hange Passw	ord?
Work Fax:								
* If checked,	when the primary	organization's address is o	change	d, this business addre	ss will automatically b	e updated.		
PLEASE PROVIDE THE	FOLLOWING ADDI	TIONAL INFORMATION						=
Original Local Realtor	Assn Join Date:							
NAR Online Status:		~						
NAR Online Status Change Date:								
Primary Field of Business:							~	
Secondary Field of Business:		L					~	
Record Information Save Mode: Update								
Created: cmossman_Import	-10/23/2008				Save III	Delete	E Cano	el

#### **Accounting Set-up for Real Estate Associations**

Real Estate Associations need to be concerned with these items that vary from regular netFORUM Pro users when concerned with Accounting set-up:

- "Setting Up Realtors Electronic Commerce as a Payment Processor" (page 23)
- "Setting Up Telecheck as Payment Method" (page 25)
- "Using Mail My Check as a Payment Method" (page 28)
- "Setting Up Banks for Multi-Cash Accounts" (page 29)

- "Setting up Charge Codes for Automatic Dues Distribution" (page 31)
- "Setting Up Products for Ecommerce Distribution" (page 35)
- "QuickBooks for Realtors" (page 39)

## Setting Up Realtors Electronic Commerce as a Payment Processor

Real Estate associations may use **Realtors Electronic Commerce** or PayPal as their payment processor.

**Tip:** If not using Realtor.org as a payment processor, learn about other payment options by visiting the netFORUM Pro online help and search on the topic, **Setting Up Payment Processing Options**.

#### To set Realtor.org as the payment processor:

1. Select the Enable Credit Card Availability in Shopping Cart check box.

PAYMENT PROCESSING INFO	RMATION						
Enable Credit Card Availability in Shopping Cart 1							
Check Enable Credit Card Availability if you allow real time credit card processing via PayFlow Pro.							
PayPal PayFlow Pro							
Please enter your PayFlow Pro account information in the fields provided below. Please also verify your set up information by clicking on the "Test PayFlow Engine" link prior to attempting to process credit cards.							
If you allow Express Checkout, Please complete the setup information for Express Checkout below.							
Vendor Name:							
User Name:							
Password:							
	Test PayFlow Engine						
Realtor.org Processor							
Please Enter your Realton	Please Enter your Realtor.org Login and Password.						
Realtor User Id:	NRDS User ID						
Realtor Password:	NRDS User PW for Ecommerce Use 2						
Default Member Id:	Use a staff member Member ID if necessary						
	Test Realtor Engine 3						
Websites Payment Pro and Express CheckOut							
Select Website Payment pr Payment processor. With E payments.	o and Expres Checkout if you accept payments via PayPal where PayPal is the express Checkout your customers can access their personal PayPal account to make						
Please enter your PayPal a	ccount information in the fields provided below.						
User ID:							
Password:							
Signature:							
-							
Record Information Save Mode: Update							
Updated: dprodehl-09/29/2005	DESIGN Z EDIT III Cancel						

2. An Abila account manager will complete the Realtor.org Processor fields.

**Note:** Provide Abila with only the default member ID (typically this is a nine digit user ID of a staff member.)

3. Click the Test Realtor Engine link.

**Enable Credit Card Availability in Shopping Cart** – Selecting this check box will enables customers to use credit cards when using a Web site to purchase products.

**Realtor User ID/Password**: Completed by using NRDS User ID and Password that is used for Ecommerce. Abila will obtain the user ID and Password by contacting NRDS directly.

**Default Member ID**: NRDS requires that a **NAR ID** is sent with every Ecommerce transaction it receives without exception. To satisfy this requirement, it is suggested that a staff member ID is used as the **Default Member ID** in case a customer attempts to process a transaction and does not posses their own ID.

**Test Realtor Engine** – Once all fields have been completed, click the **Test Realtor Engine** link to verify that the payment processor setup is correct. A success message indicates the ability to begin accepting credit card transactions on a Web site. If there is no success message, verify that all of the payment processing data has been entered correctly. Contact an Abila account manager if unable to successfully test the payment processor.

## Setting Up Telecheck as Payment Method

Realtor entities may also set up the **Telecheck** (**ACH**) payment method for use in the iWeb and/or the eWeb shopping cart.

#### To enable Telecheck (ACH) as a payment method:

- 1. Hover over the **Modules** tab located along the top navigation bar and click **Accounting** to open the **Accounting Overview** page.
- 2. Click the **Setup** link to open the Accounting **Overview and Setup** page.
- 3. Expand the Payment Methods child form.
- 4. Click the **Edit** icon next to the **ACH** Payment Method. This will open the **Payment Method Information** pop-up window.
- 5. To enable **ACH** as a Payment Method in the iWeb Shopping Cart, click the **Internal Use?** checkbox.

To enable ACH as a Payment Method in the eWeb Shopping Cart, click the External Use? checkbox.

Payment Method Information								
Payment Method:	ACH							
Internal Use?	- determines if this payment method is used on yo	our internal site/system						
External Use?	External Use? - determines if this payment method is used on your external web site							
* Payment methods are used during the check out process of the shopping cart.								
Record Information Save Mode: Update								
Created: nnoorbakhsh-08/22/2008 Updated: dadou123-11/28/2011 Save Cancel								

6. Click the **Save** button.

#### Using Telecheck (ACH) as a Payment Method in iWeb

#### To use the Telecheck (ACH) Payment Method when checking out:

- 1. Proceed through the normal purchasing steps to purchase a product.
- 2. On the **Payment Information** screen, expand the **Payment Method** drop-down menu.
- 3. Select the **ACH** Payment Method.

Selecting **ACH** will display the necessary fields for completing the transaction.

- 4. Enter the name on the check being used for this purchase in the **Name on Check** field.
- 5. Expand the **Account Type** drop-down menu and select the account type the check is being drawn from.

Payment Information	Please enter your payment information below When finished, click "Next" button.	
^R Payment Method: ACH		
ACH - Enter Bank Account information in the fields provided below:		
R Name on Check: Joe Croson		
RAccount Type: Checking	•	Order Summary:
R Payment Amount: \$12.95		Sub Total: \$12.95
RAccount #: 256336566		Shipping: + \$0.00
R Bank Routing #: 25698741		Previous Orders: + \$0.00
Transaction Authorization Details		Grand Total = \$12.95
R Check #: 6524		
^R Driver's License #: T89-59-3433		
[®] Driver's License State: Virginia (VA)		

- 6. Enter the amount of the payment in the **Payment Amount** field.
- 7. Enter the account number in the **Account #** field.
- 8. Enter the routing number for the bank in the **Bank Routing #** field.

**Tip:** Guide customers to review the ACH policies by clicking on the **Transaction Authorization Details** link.

- 9. Enter the check number in the **Check #** field as required by NAR ecommerce.
- 10. Enter the driver's license number of the person writing the check in the **Driver's License #** field as required by NAR ecommerce.
- 11. Expand the **Driver's License State** drop-down menu and select the state in which the driver's license is issued as required by NAR ecommerce.
- 12. Click the **Next** button to proceed with the transaction.

**Tip:** For Realtor entities only, specify the **CheckNumber**, **Driver's LicenseNumber**, and **Driver's License State**. In addition, during the completion of this transaction, a **valid email address** must be transmitted from NRDS for the individual writing the check. Failing to have a valid email address will cause an error and not allow the transaction to complete.

#### Using Telecheck (ACH) as a Payment Method in eWeb

The steps for using Telecheck (ACH) as a Payment Method in eWeb are nearly identical to those for using Telecheck (ACH) in iWeb. The only difference is that the **Payment Amount** does not need to be specified in eWeb.

Payment Information				
R Payment Method:	ACH			
ACH - Enter Bank Account information in the fields provided below:	TeleCheck			
R Name on Check:	Joe Croson			
RAccount Type:	Checking 💌	Payment Summary:		
RAccount #:	585474124	Total Amount:	=	\$38.85
^R Bank Routing #:	256632145			
Transaction Authorization De	lails			
Check #:	5896			
R Driver's License #:	898-888-8899			
R Driver's License State:	Maryland (MD)			

**Tip:** Guide customers to review the ACH policies by clicking on the **Transaction Authorization Details** link.

## Using Mail My Check as a Payment Method

The **Mail My Check** payment method is used when a buyer intends to send a check to the organization for a purchase that is made. This payment method is handled exactly like the Bill Me payment method in that an order is created with the full balance due. Once the check is received, a payment can be entered for this order and it can be closed (assuming the amount of the check was for the full balance or the order.)

Once enabled, the Mail My Check payment method will be available in the Payment Method dropdown menu used during the checkout process when shopping or adding a payment to an order/invoice in both iWeb and eWeb.

Payment Information	Please enter your payment information below When finished, click "Next" button.
Payment Method: Mail My Check	Batch: 2012 Q2 💌
Bill Me/Mail My Check - An order with a balance due will be created.         Click on the check box below to turn the order into a hard invoice.         Create Invoice         Payment Date:	Order Summary:           Sub Total:         \$30.00           Shipping:         +         \$0.00           Tax:         +         \$1.50           Previous Orders:         +         \$0.00           Grand Total         =         \$31.50

When the **Mail My Check** payment method is used, a message will be displayed that an order with a balance due is being created for this transaction.

When making a payment on the order that is created by using the **Mail My Check** payment method, notice that **Mail My Check** and **Bill Me** are not available as methods of payment. You must choose a different method of payment when paying down the balance for this order/invoice.



## **Setting Up Banks for Multi-Cash Accounts**

netFORUM Pro allows realtors to set up multiple **Banks** to handle money distribution and tracking in multi-cash accounts. Multi-cash accounts may be necessary in netFORUM Pro if funds should be separate in the association's general ledger.

Setting up Banks is also needed in order to distribute collected funds among an association's bank accounts, to NAR, and/or the state for dues.

#### To set up a Bank:

- 1. Log into netFORUM Pro.
- 2. Hover over the **Modules** tab located along the top navigation bar and click **Accounting** to launch the **Accounting** module.
- 3. Click the **Setup** icon.

abila. 🏇 Module	s 🔹 💄 Contacts 🔹	★ Favorites 🔹		Q Search	0	Dan Fierro 🔻		
ACCOUNTING » Overview » Overview And Set Up Dulles Area Association Of REALTOR								
OVERVIEW FINANCIALS	Accounting Ov     Establish multiple auto	rerview omatic pricing structures based on	membership status and dates. Q	uickly export data to third pa	rty accouting systems	ş		
PURCHASES	Launch Dashbo     Managing Your	oard	formation					
FINANCIALS ACTIONS	<ul> <li>Find Open Ordet</li> <li>Find Invoices</li> </ul>	ers	<ul><li>Go Shopping</li><li>Add a Payment</li></ul>	<ul><li>Find Refunds</li><li>Find Merchandi</li></ul>	se Fulfillment			
SUBSCRIPTION ACTIONS	Find Orders/Inv	voices via Confirmation #	Find Payments	<ul> <li>Find Subscription</li> <li>Setup</li> </ul>	on Fulfillment			
MISCELLANEOUS ACTIONS	Watch Train	ing Videos						
LOCKBOX	Y Accounting S	ystem Options				∠ EDIT		

This will launch the **Accounting Information** page.

4. Click the **+Add** link located on the **Banks and Asset Cash** line item of the **Accounting Information** page.

Accounting	
Account Information	
Payment Processing Setup	
Payment Methods	
Invoice Messages	+ no p
n Bank and Asset Cash	+ ADD
Charge Codes	dan + noo
Order Source Code	dan + mpp
Merchandise Product Category	= + ADD
Niscellaneous Item Category	🚞 + ADD

This will open the **Bank and Asset Cash Information** form.

5. Enter the **ID** for this **Bank** in the **BankID** field. This field is required.

This field is required and the value entered here will be used in the **Bank ID** drop-down menu used for **Charge Code** creation and eCommerce fund distribution.

- 6. Enter the **code** for this **Bank** in the **Bank Code** field. This field is required. A **Bank Code** may be set up for local dues.
- 7. Enter the **description** for this **Bank** in the **Bank Description** field.
- 8. Enter the **cash account** to be used for payments applied to this **Bank** in the **Cash Account** field.

If you do not specify a **Cash Account**, the default cash account specified during the initial **Account Information** setup will be used. To see what the default cash account is, expand the **Account Information** child form. The default cash account is listed under the **Cash Account** heading.
Accounting	
Account Information	
Payment Processing Setup	
Payment Methods	
v Dinvoice Messages	+ non +
T Bank and Asset Cash	+ ADD
• Charge Codes	dan + 💼
Order Source Code	dan + 💼
m Merchandise Product Category	dae + 💼
In Miscellaneous Item Category	🚞 + ADD

9. Click the **Save** button.

The **Bank Information** form will close and you will be viewing the **Account Information** page again.

10. Click the expand icon on the **Banks** line item of the **Account Information** page to display the **Banks** child form.

This will display a list of all the **Banks** that have been added to this entity.

Accounting			
Account Information			
Payment Processing Setup			
Payment Methods			
Invoice Messages			+ noo
Bank and Asset Cash			+ ADD
Bank and Asset Cash Accounts			
Bank/Cash ID	Bank/Cash Code	Cash Account	
区 18 4	GRRA Test Bank Code	101112131	
E E 2 🦾	Local Dues	1100220033	
☑ ☑ 1	RPAC	12000090	
Charge Codes			🚞 + ADD
Order Source Code			🚞 + noo
Merchandise Product Category			aan+ 🚞
Miscellaneous Item Category			🚞 + ADD

Once a **Bank** has been setup, it can be selected during **Charge Code** setup.

After setting up **Banks** in multi-cash accounts, you will be able to see the breakout to cash accounts when viewing a **Batch GL Details** child form.

# Setting up Charge Codes for Automatic Dues Distribution

Many times when dues are collected for Real Estate associations they are distributed between several different associations. For example, the Local Association might collect membership dues with a portion going to the State Association and yet another portion going to the National Association of Realtors®. This is easily accomplished in netFORUM Pro for Real Estate Associations with the correct amounts transferred to NRDS and a General Ledger balanced with the correct Accounting and Charge Codes set-up.

#### The steps to collecting and distributing dues include:

1. Obtain the Realtor ID and Bank IDs for each association needed to which to distribute the dues. In the example above, both are needed for the Local, State, and National Real Estate associations.

Note: Use Realtor.org as the payment processor to have seamless deposit of funds to the realtor banks specified in set up.

- 2. Set-up the charge codes needed using the **Realtor ID** and **Bank ID** obtained.
- 3. Use the charge codes set up to distribute the Membership Dues through NRDS ecommerce.
- 4. The **Distributed Membership** checkbox must also be checked on the **Membership Type Information** form (located in the Member Type Profile.)

Membership Type Ir	nformation			
^R Member Type Code: ^R Member Type Name:	DR Product List Order: Designated Realtor	^R Primary Priority:	:	0
Description:	All Customer Type indicates if this Me	mhershin is valid		
Affiliate:	for Individuals, Organizations or Enter term between 1 and 60 months or click on life time member	All (Both).		
	* Life Time Membership     * Length of Membership T     ** Calendar Based	Ferm: 12 💌		Members Only
	***** Start Membership Immediately     ***** Allow Benefits Flow Down	-	-	Allow Recurring Renewar?
Grace Period:	0 - Membership is dropped after number of days specified	· (?		Distributed Membership Taxable?
R Percent Paid:	Status of new n     Other the second se	end date st) payment		Force Renew?
Keywords:	keywords are used for searching - separate each keyword by a com	nma ','		
Confirmation Template:			-	

Failing to check the **Distributed Membership** checkbox will prevent fee distribution to the charge codes that have been set up.

Charge codes in netFORUM Pro are used to track accounting transactions. Generally, charge codes are set up for Dues, Merchandise, Tax charges and so forth. View the netFORUM Pro Online Help topic on Charge Codes and Setting up Charge Codes for more information.

To add a new charge code in **Accounting** set-up, click the **Add** link. The **Charge Code Information** window appears.

Charge Code Informa A/R Account for Charg account for discount of	ation e Category of Discounts is a code will be pulled from the	a placeholder A/R / affiliated product	ccount. Actual A/R to the discount code.		
R Charge Code:	Local Dues	R	Charge Category:	Dues	•
R Description:	Local Dues				
Revenue Account:	4000100				
R A/R Account:	1100000		1		
Bank/Cash Account:	2 - Local Dues 💌				
Association Id:	1876	Description:	Realtor ID		
Record Information Save	• Mode: Insert			Save	Cancel

Two fields have been added to this window to support Real Estate Associations; the **Association ID** and the **Bank ID** fields.

**Association ID**: Use this field to input the Realtor ID for the distribution set up. In the example above, the local dues are being set up for the Local Association of Realtors. After it is saved, an additional charge code will need to be added for the State and National associations. Each of their Realtor IDs should be added respectively in their Association ID fields. This ensures the funds will be distributed accordingly to NDRS as specified.

**Bank ID**: Select the the **Bank ID** of each association that will be used from the **Bank ID** drop-down menu. The values listed in this drop-down menu are obtained from the list of Banks that have been previously set up. If the Bank IDs don't display, set them up following the steps outlined in the **Setting Up Banks for Multi-Cash Accounts**.

For each association to which to distribute dues, create a corresponding Charge Code with a Realtor ID and Bank IDs selected as described above. Using the Local, State, and National examples, the Charge Codes in Accounting setup would eventually look similar to the image below.

Accounting				
Account Information				
Payment Processing Setup				
Payment Methods				
<ul> <li>Invoice Messages</li> </ul>				
Bank and Asset Cash				
Charge Codes				
Charge codes are used to track acc	punting transactions for orders invoices and payments Du	ring product setup, you will need to select a charge code as f	the default charge code	
Code	Description	Category	Revenue Account	Accounts Receivable
Application	Application Fee	Merchandise	40001234	1100000
🕑 💌 Bundle	Bundle Charge	Miscellaneous		
🗹 💌 Dues	Purchasing Membership Dues Items	Dues	4000100	1100000
🕑 😰 Event	Registering for Event & Sessions	Events	4000200	1100000
🗹 💌 General	Purchasing Any Item	Miscellaneous	4000000	1100000
🗹 💌 Late Fee	Late Fee	Dues	4000120	4000150
🗹 💌 Local Dues	Local Dues	Dues	4000100	1100000
🛛 🔀 Merchandise	Purchasing Merchandise Items	Merchandise	4000400	1100000
🗹 💌 Miscellaneous	Purchasing Miscellaneous Items	Events	4000600	1100000
🕑 💌 National Dues	National Dues	Dues	4000100	1100000
Publications	Purchasing Publications Items	Merchandise	4000500	1100000
🕑 💌 Shipping	Shipping Charges	Miscellaneous	4000800	1100000
State Dues	State Dues	Dues	4000100	1100000
Subscription	Subscription Charge Code	Subscriptions	4000300	1100000
🗹 🔯 Tax	Tax Charge	Miscellaneous	4000700	1100000

When setting up charge codes, the NAR is always assigned Association ID 1. Since the NAR only has one bank, do not need to include a bank parameter for the Bank ID on the NAR charge code.

In addition, most state associations will also only have one bank and will not need a Bank ID assigned (as the default Bank ID will suffice.) However, it is still important for the local associations to check with NAR to confirm that their state only has one Bank ID. In cases where states have multiple Bank IDs assigned, the local associations should check with the state association to determine to which Bank ID the state would like the membership funds directed.

Note: When a specific Bank ID is not supplied when setting up a charge code, funds collected from that charge code will be directed to the default Bank ID for that association.

Once the Charge Code is set up correctly, they are easily distributed.

#### To distribute your dues automatically:

- 1. Go to the **Member Type** profile.
- 2. On the **Dues Rate** tab, click the **Add** link to add dues.
- Complete the dues information by creating a name and price; however, notice that the Charge Code drop-down allows selecting only one at first when distributing dues. For now, select only one of the Charge Codes created and click Save.
- 4. Edit the Dues Rate to distribute dues to the rest of the Charge Codes created.
- 5. Click the **Edit** button and notice the **Fee Distribution Information** section, seen below. Using this section, break down how much of the fee should go to each association's charge code which is tied directly to NDRS through the IDs set up.

You can distribute Member and Non- distribution/charge code is required.	Member fees by selectin . You can also specify (	ng a distribution charge distribution priorities us	code and adding the a ed for partial payments	ppropriate fee. One pr 5
^R Charge Code:		Renewing Member:	R New Member:	Distribution Prior
National Dues	-	1,000.00	2,000.00	1
State Dues	•	200.00	500.00	2
Local Dues	•	75.00	100.00	3
	•			
	-			

6. Use the drop-down menus in the Fee Distribution Information section to distribute the dues rate. The totals must not exceed the total seen in the Member Fee fields in the Fee Information section. Set a Distribution Priority to receive partial payments and to dictate which association receives priority.

Using the combination of **Accounting Charge Code** set-up and **Member Type** set-up ensures that data is sent accurately to NDRS and that the General Ledger reconciles efficiently as well because codes are clearly labeled.

#### **Setting Up Products for Ecommerce Distribution**

In addition to membership dues, all other product types sold from a netFORUM Pro for Real Estate Associations entity can be distributed to multiple banks. The setup process for enabling other products for distribution is nearly identical to the steps listed in Setting Up Charge Codes for Automatic Dues Distribution.

#### To enable a product for ecommerce distribution:

- 1. Complete the steps listed for "Setting up Charge Codes for Automatic Dues Distribution" (page 31).
- 2. Hover over the **Modules** tab located along the top navigation bar and click **Administration**.
- 3. Click the Merchandise menu item located on the left and click the Add Merchandise link.

abila.	🔹 Modules 👻	💄 Contacts 🔻	★ Favorites ▼		٩	Search		0		Dan Fierro 🔻
ADMINISTRA	ATION » Overview »	Overview And Set Up						Dulles Ar	ea Assoc	iation Of REALTORS
OVERVIEW	~									
USER MANA	GEMENT ~	Administration	n / Overview							
MEMBER TY	PES v	Configure netFORUI including multiple me	A to meet the unique needs of mbership types and fees for	of your org individuals	anization. Set up and manage ass and organizations.	ociation speci	fic functio	nality		
MERCHANDI	SE ^	Launch Dashb	oard							
Find Mercha	ndise	Manage Your	System Set Up Infor	rmation						
List Merchar	ndise	Add a Member	Гуре	0	Add a Subscription Item	C	Image	Gallery		
Add Mercha	ndise	<ul> <li>Find Member Ty</li> <li>Add Merchandia</li> </ul>	rpes se and Publication Item	0	Find Subscription Items Add a Miscellaneous Product It	tem	Mainta	ain Users		
Merchandise	e Setup Wizard	Find Merchandi	se and Publication Items	0	Find Miscellaneous Product Ite	ms				
Show Currer	nt Merchandise	Setup Shipping	Methods	0	Setup Taxes					
SUBSCRIPTI	on v	Watch Train	ng Videos							
MISCELLAN	EOUS ~	Administration	System Options							

- 5. Complete the steps for adding new merchandise as outlined in the Setting Up Merchandise help topic.
- 6. Click the **Distributed Product** checkbox.

Merchandis	e Information				
R Product Code:	MLSApp2	Product List Order:	0		
R Product Name:	MLS App for Android	Phones			
Description:					
Category:	MLS	-		Part Number:	
Weight:		lbs		ISBN:	
	Taxable				Distributed Product
	Track Inventory			Qty on Hand:	
	Available for Me	embers Only			
Keywords:	keywords are used for s	earching - separate each k none	eyword by a comma ',		
Merchandis	e Availability fo	or Sale			
The merchandise v as New and Featur	will only be available for red Product dates are us	sale within the dates below ed to highlight this mercha	v and if the Inactive ch indise item at the time	neck box is not c of sale	hecked The Show
	Inactive	Available From:	08/02/2011	To:	
		Show as New From:		To:	
		Featured Product From:		To:	
Online Infor	mation			<u> </u>	
This merchandise	product will be available	for sale online between th	e dates below if the S	ell Online check	box is checked
	Sell Online	Sell Online From:	08/02/2011	To:	

Clicking this checkbox will enable this product to have its fees distributed among the various bank accounts set up earlier.

In addition, if the fees for this product will be credited to any bank account **other than the default** bank account set up for this entity, check the **Distributed Product** checkbox. Failing to check this checkbox will automatically deposit all of the fees collected for this product in the default bank account.

7. After all of the information needed for the new product is entered, click the **Save** button.

This will open the product profile page for the newly created product.

8. Mouse over the **Actions** icon to expand the **Actions** fly-out menu.

LS App for Android Phones	A	ctions
Merchandise Information	List Order: 0	Add Prices
Product Code: MLSApp2	Members Only? No	Add Educational Credit
Description:	<u> </u>	Copy Merchandise
Category: MLS	Part Number:	NOT
Weight:	ISBN:	
Taxable? No	Shippable? Yes	
Track Inventory? No	Qty on Hand/Available: 0 0	Online & Additional Info
Merchandise Availability for Sale	Setup Demographic     Design Demographics	Sell Online: Yes
Merchandise Available From: 08/02/2011	To:	Sell From: 08/02/2011
Show as New From:	To:	Sell To:
Featured Product From:	To:	Shopping Text Info

- 9. Click the Add Prices option.
- 10. Complete the steps outlined in the Adding a Price for Merchandise help topic.
- 11. Expand the **Charge Code** drop-down menu next to the **Distribution #1** field to see a list of charge codes available for distribution.

MLS App for A	1005	
	1011	
Morobandino - Price	1012	
merchandise - Price	1013	
R Price Code:	1014	Andr
	1015	4
Member Price to Distri	1016	ute: 200.0
	1021 63	
	1022	
	1023	
	1024	
Online Information	1025	
Unline information	1026	
Available Online?	1027	08/0
	1028	
Distribution Informa	1029	
Very energiated budget	1030	-
specifying the distri	1031	charge code and
speenjing the distri	1032	asea for partial [
The sum of distribut	1033	nd the
sum of distributed I	1034	ce
	1035	
Distribution #1	1036	
Charlow Coll #1.	1037	
Distribution #2:	1038 -	
1		1

This list will display a list of the charge codes set up during Step 1 of this process.

**Tip:** Associate a Bank ID to the selected charge code in order for the correct bank distribution to

occur. Review "Setting up Charge Codes for Automatic Dues Distribution" (page 31) for full details.

- 12. Select the desired charge code for **Distribution #1**.
- 13. Continue to repeat steps 11 and 12 for each distribution you wish to enable for this product.

When selecting a **Charge Code**, a corresponding **Member** and **Non-Member** price distribution field will appear, along with a **Distribution Priority** drop-down for each.

14. Enter the portion of the total price for both the **Member** and **Non-Member** prices for distribution to each charge code.

------

**Tip:** The sum of the price distributions in the **Member** column and **Non-Member** column must equal the total price for that price classification. For example, if your **MemberPrice to Distribute** (price) for this product is \$100.00, the sum of all the **Member** distributions you allot must equal \$100.00.

MLS App for An	droid Phones	3			
Merchandise - Price D	)istribution Inform	ation			
R Price Code:	AppAndroid	R Price Name:	Android	App Price	
Member Price to Distribu	ute: 100.00	Non-Member Price to	Distribute: 200.00		Default Price
Online Information Available Online?		Available Starting:	08/03/20	11 📷 To:	iii)
Distribution Information	on				
You can distribute Mer	nber and Non-Member	prices by selecting a distribution	charge code and	nents	
The sum of distributed No	Member prices need to n-Member prices need	to equal the total Member price, a to equal the total Non-Member pr	nd the ice		
CI	narge Code		R Member:	R Non-Member:	Distribution Priority:
Distribution #1: 1	025	-	50.00	80.00	1 💌 👝
Distribution #2: 1	026	-	25.00	80.00	2 -
Distribution #3:	034	•	25.00	40.00	3 🗸 🌙
Distribution #4:		-			
Distribution #5:			Ì		

Notice in the screenshot above that the distributed prices in the **Member** column and **Non-Member** column total their respective (**Member Price to Distribute** and **Non-Member Price to Distribute**) values set earlier on the form.

- 15. Expand the **DistributionPriority** drop-down menu next to each **Distribution** option and choose the priority for each.
- 16. Click the **Save** button.

**Tip:** Remember, leaving the **Distributed Product** checkbox unchecked will apply 100% of the fees for the product to the default bank account for the entity.

### **QuickBooks for Realtors**

The Realtor version of the QuickBooks export allows certain charge codes to be excluded from a general QuickBooks export. This is particularly useful for those charge codes where an association is collecting the money but distributing it through the NRDS ecommerce bank IDs to NAR and the state association.

To use the Realtor version of the QuickBooks export, the **Batchexportformat** system option must be set to **QuickbooksRealtor**.

BatchExportForm	nat Edit
Option Description:	This option allows you to select the format for exporting a batch. It is set up during implementation, based on the accounting package being used.
System Option Value:	QuickBooksRealtor
Original Value:	QuickBooks

Setting this value for this system option enables excluding charge codes selected from a QuickBooks export.

#### To use the QuickBooks for Realtors feature:

- 1. Set the **BatchExportFormat** system option value to **QuickBooksRealtor**.
- 2. Hover over the **Modules** tab located along the top navigation bar and click **Accounting** to open the **Accounting Overview** page.
- 3. Click the **Setup** hyperlink to open the **Accounting Setup** page.

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ACCOUNTIN	ACCOUNTING » Overview » Overview And Set Up Dulles Area Association Of REALTORS											
OVERVIEW FINANCIALS		~ ~	Accounting Overview									
PURCHASES												
FINANCIALS	ACTIONS	~	Managing Your Find Open Orde	Accounting-Relate	d Informa o	Go Shopping	0	Find Re	funds			
MEMBERSHI	IP ACTIONS	~	Find Invoices		0	Add a Payment	0	Find Me	erchandise	e Fulfillme	nt	
SUBSCRIPTI	SUBSCRIPTION ACTIONS $\sim$		Find Orders/Invoices via Confirmation #		Find Payments		0	Find Subscription Fulfillment     Setup				
MISCELLANEOUS ACTIONS $\lor$		Watch Traini	ng Videos									
BATCH		~										
LOCKBOX		~	Accounting Sy	stem Options								

- 4. Expand the **Charge Codes** child form and locate the first charge code you wish to exclude from your GL export.
- 5. Click the **Edit** icon next to that charge code to open the **Charge Code** Information pop-up window.
- 6. Click the **Exclude from GL Export?** check box.

Charge Code Information								
A/R Account for Charge Category of Discounts is a placeholder A/R Account. Actual A/R account for discount code will be pulled from the affiliated product to the discount code.								
R Charge Code:	Dues	R Charge Category:	Dues 💌					
R Description:	Purchasing Membership [							
Revenue Account:								
R A/R Account:	1100000							
Bank/Cash Account								
Record Information Save Mode: Update								
Created: dprodehi-11/12/2004 Updated: dadou123-3/13/2013 Save Delete Cancel								

- 7. Click the **Save** button. Going forward, this charge code will be excluded from all GL Exports, however it will still exist in the netFORUM Pro ledger history on the batch profile.
- 8. To view the ledger history, open a batch profile and expand the **General Ledger Details** child form which is nested under the **GL Details** tab.

GL Summary GL Details Transactions Users Batch Conflicts									
T 🗇 General Ledger Details									
Debit and Credit Entries 1 2 3 4									
GL Account Number	Trx Date	Trx Time(ET)	Type	Credit or Debit	Amount				
1100000	12/10/2012	08:53:24	Ar	D	20.00	Excluded			
1100000	11/30/2012	10:28:36	Ar	D	15.00				
1100000	12/6/2012	10:16:38	Ar	D	50.00	Excluded	4		
1100000	12/7/2012	09:16:34	Ar	D	30.00	Excluded			
1100000	12/12/2012	12:15:56	Ar	D	20.00	Excluded			
1100000	12/7/2012	09:13:29	Ar	D	10.00				
1100000	11/21/2012	11:50:03	Ar	D	13.75	Excluded	-		
1100000	11/29/2012	13:29:03	Ar	D	50.00				
1100000	11/29/2012	11:21:46	Ar	D	30.00				
1100000	12/7/2012	09:13:26	Ar	D	2.50	Excluded			

Those charge codes that have been excluded from the GL Export will have **Excluded** listed in the farright column on the General Ledger Details child form.

To include those charge codes in the GL Export that have previously been excluded, simply edit that charge code (following the steps listed above) and deselect the **Exclude from GL Export?** check box. This will include that charge code in the next GL Export as well as remove the **Excluded** tag from its line item on the General Ledger Details child form.

Quickbooks for Realtors works for both manual and automatic batches, however the batch must be processed first.

# **Memberships and Subscriptions**

Memberships and subscriptions are managed with:

- "Supplemental Memberships" (page 41)
- "Membership Status Updates" (page 44)
- "Recurring Membership Renewals" (page 47)
- "Viewing Additional Details for Memberships on eWeb My Transactions" (page 52)
- "Promoting a Subscription" (page 53)
- "Subscription and Subscription Status Price Qualifiers" (page 54)

## **Supplemental Memberships**

Supplemental memberships (also known as secondary memberships) are those memberships that members hold in local realtor associations that are different than their primary board. These supplemental memberships are attached to their individual profiles in NRDS, but are not managed by an association. netFORUM Pro for Real Estate Associations has the capability to manage this data at the time of entity creation. A Data Import Specialist will convert the supplemental membership data into this supplemental membership form.

Supplemental membership data will also be updated via the NRDS data transfer. The rules for pulling the supplemental membership data are based on the NAR's point of entry rules. This data is **only available inside** netFORUM Pro for Real Estate Associations and **is not** displayed on the eWeb site in the Membership area.

In addition, when a realtor purchases a membership and their Primary Board ID is different from the Entity Realtor ID it is categorized as a supplemental membership. Once this supplemental membership is purchased, netFORUM Pro for Real Estate Associations will push this new supplemental membership data to NRDS. Once it is pushed to NRDS, it will be available in the NRDS pull queue.

#### To view the supplemental membership data for a member:

- 1. Hover over the **Modules** tab located along the top navigation bar and click **CRM**.
- 2. Click the **Individuals** menu item on the left and click the **Find Individuals** link or click the **Find Individuals** link on the main page.

abila.	🔹 Modules 🔻	💄 Contacts 👻	★ Favorites 🔹		Q Search	0		Dan Fierro 👻
CRM » O	verview » Overview And	d Set Up				Dulle	es Area Ass	ociation Of REALTORS
OVERVIEW	~							
HOME	~	CRM / Overview						
INDIVIDUAL	s ^	CRM-More than just a me including prospects and v view of members and pro	mbership database, the CRM endors. With a customer-serv spects	I module manages a ice focus, the CRM r	Il interactions with the individuals and module aggregates data from the ent	organizatior re system fo	is you do bu r a complete	siness with, 360 degree
Find Individu	lais	Launch Dashboard	1					
Add Individu	als	Managing Your C	ustomer Information	i -				
Find Historic	al Activity	Add an Individual	<ul> <li>Go Sho</li> </ul>	opping	CRM Setup Wiza	rd		
Setup Demo	graphics	• Find Individuals	Add a	Payment				
Design Dem	ographics	<ul> <li>Find Organizations</li> </ul>	Realton	r Lookup/Transfer				
Setup Direct	ory	Merge and Purge						
ORGANIZAT	ION S ~	Watch Training	Videos					
PURCHASES	; v	· · · · · · · · · · · · · · · · · · ·						
COMMITTEE	ACTIONS ~	CRM System Option	DNS					
FINANCIAL	ACTIONS							

- 3. Search for the member whose data is to be examined.
- 4. Open that members profile by clicking on their hyperlinked name in the search results list.

ſ	Lis 1	t - Individual	(1 to 2 from 2	! records)		Select Mode? repo	rts:	V ta o 🗄 🕯 🐨 🗗
L		Individual ID	Last Name	First Name	Individual Organization Name	Individual Member	PriAddr Address	PriAddr City, State, Zip
I	+	558500439	Ferguson	John	Event/Ed Non-Member	¥		Richmond, VA 23231
l	+	558505775	Markowitz	Nancy 🧲	ent/Ed Non-Member	<b>v</b>	9511 Georgetown Pike	Great Falls, VA 22066

- 5. Click on the **Memberships** tab located below basic member information section of the profile form.
- 6. Expand the **Supplemental** section by clicking on the expand icon.

Ancy Markowitz		<b>N</b>
Address Information Nancy Markowitz 9511 Georgetown Pike Great Falls, VA 22066 *' Type:	Primary Membership Information Member: Yes Type: Realtor Status: Join Date: 06/01/2007 NAR II Effective Date: 10/10/2008 Expire Date: 12/31/2009	EDIT.
Customer #: 558505775 > Addresses	C Linked Information Primary Org: event/ed non-mem	▶ <u>Go To Orq</u>
Home: (336) 315-2267		
	Other Contact Information	
PE Homes	요 Home Fax:	
S Work:	凸 Work Fax:	
- 101	✿ URL:	
	Login Options	Upload/Edit Image
Shopping Add Payment Summary	Fulfill Merchandise	E-Mail History
Membership Relations Purchases Subscriptions Activities	Certs Awards Notes Other Corr. Mer	ged Info Log
Membership		<b>=</b>
Dues Orders		Ē
🔊 🗆 Supplemental		
Supplemental Memberships Association Office Real Estate License Mem	her Type Member Status	Join Date
There are no results to display.		
🗵 🗆 Membership Log		<b>•</b>
Membership History From National		
🗑 🗖 Membership Flowdown		

Expanding the **Supplemental** section will list all of the supplemental memberships held for the individual being examined. However, as said previously, **this information is only visible within netFORUM Pro for Real Estate Associations and will not be visible in the Membership section of the eWeb site**.

### **Membership Status Updates**

netFORUM Pro for Real Estate Associations allows iWeb users to update the status of a realtor's Primary Board membership and have that membership transfer to their NAR Board membership status. However, in order for this status update to take place, both the **Primary Board ID** and the **EntityRealtor ID** must match.

Member status can also be updated as part of a batch process.

To update the membership status for both the Primary Membership and the Primary NAR Board, assuming the Primary Board ID and the Entity Realtor ID match, complete the following steps:

- 1. Login to netFORUM Pro for Real Estate Associations.
- 2. Hover over the **Modules** tab located along the top navigation bar and click **CRM**.
- 3. Click the **Individuals** menu item on the left and click the **Find Individuals** link or click the **Find Individuals** link on the main page.

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CRM » Ov	verview » Overvi	ew And S	Set Up				Dulles Are	ea Association Of REALT	TORS
OVERVIEW		~							
HOME		~	CRM / Overview						
INDIVIDUALS	5	^	CRM-More than just a me including prospects and ve view of members and pros	mbership database, the CRN endors. With a customer-serv spects	I module manages all interaction vice focus, the CRM module agg	ns with the individuals and o regates data from the entire	erganizations you e system for a co	u do business with, mplete 360 degree	
Find Individu	uals		Launch Dashboard						
Add Individu	als		Managing Your Cu	ustomer Information	ı				
Find Historic	al Activity		Add an Individual	Go Sho	opping	CRM Setup Wizard	I		
Setup Demo	graphics		Find Individuals	O Add a	Payment				
Design Dem	ographics		<ul> <li>Add an Organizatio</li> <li>Find Organizations</li> </ul>	n Setup O Realto	r Lookup/Transfer				
Setup Direct	огу		Merge and Purge						
ORGANIZATI	IONS	~	Watch Training	Videos					
PURCHASES	5	~							_
COMMITTEE	ACTIONS	~	CRM System Optic	ons				🛃 EDI	т

- 4. Locate a realtor whose status needs updating.
- 5. Open that realtor's profile page.
- 6. Click the **Edit** pencil button located in the realtor profile.

abila. 🏇 Modul	es 🔻	💄 Contacts 👻	★ Favorites 🔹			C	Search		0	Dan Fierro 👻	
CRM » Overview » Over	view And S	Set Up							Dulles Area Ass	sociation Of REALTORS	
OVERVIEW	~	Customize							<b>h</b>	<ul> <li>(8 of 25)</li> </ul>	
HOME INDIVIDUALS	~	• •	🖌 John P Abel			Edit Edit Na	ame and Address		-	EDIT DESIGN	
		Personal Info w/Image Good Descal Personal Information & Title			on & Title 📼	Edit Pl	hone and E-Mail			EOT DESIGN	
PURCHASES COMMITTEE ACTIONS FINANCIALS ACTIONS MEMBERSHIP ACTIONS SUBSCRIPTION ACTIONS MISCELLANEOUS ACTIONS SCHEDULED JOBS CONTACT REQUEST	AltONS       Customer #:       8         SES       Customer #:       840011224         Image: Second				: 840011224 bel concast net - 8610 - 601 Addresses -				24 94 Properties		
		Primary Realtor Info	EOIT DESIG	MLS Details		EDIT DESIGN	1				
		NAR ID:	840011224	MLS Id:							
		Individual Type:	R	MLS Status:							

Open the desired Edit menu item to get to the desired form. For the example below select **Edit Membership Info**.

5. Select the status to set for both the realtor's Primary Membership status and NAR Primary Board status from the **Member Status** drop-down menu.

Scott Shaffer								
Primary Membership Information								
Customer Number:	003020 Do Not Renew							
Member Flag								
R Member Type:	Realtor							
Dues Rate:	▼							
Member Status:	Inactive							
Original Join Date:	ed as ciation							
Join Date:	Dropped Pr type							
Rejoin Date:	Inactive ber was terminated							
Begin/Effective Date:	- begin date of current membership term							
Expire Date:	- end date of current membership term							
Should Not Receive Benefits:								
Receives Benefits:	No							

- 6. Click the **Save** button. The **Member Status** for the realtor's Primary Membership updates and returns to the full realtor profile.
- 7. Click on the **Edit** button in the **Address Information** section of the Realtor Profile.
- 8. Scroll down to view the **NAR Status** field and notice it has been updated to match the **Primary Membership Status** set above.

R	NAR ID:	123456
R	Primary NAR State Code:	VA
L	Primary NAR Board:	•
F	NAR Status:	Active
L	NAR Status Date:	
L	Real Estate License:	

Important: This status update will only occur if the Realtor ID AND the Primary Board ID match. If these do not match the Primary Membership status change will not affect the realtor's NAR Board status.

An easy way to see if these ID's match is to click the **Edit** button in the **Address Information** section of the Realtor Profile and look at the realtor's **Primary NAR Board ID**.

Then look at the full realtor profile and examine the **NAR ID** listed in the **Primary Membership Information** portion of the Realtor Profile to see the first four digits of that ID number matching the **Primary NAR Board ID**.

Address Information	Na	Edit	Primary Mer	nbership Information	Edit
Scott Shaffer BLUE RIDGE RESIDENTIAL, LLC 5826 Samet Dr. Ste. 105 High Point, NC 27265			Member: Type: Status: Join Date: Terminate Date	No Realtor Active	
^{∲*} Type: Customer #: 003020	Addresses		Reason Code: Original Join D	ate:	
NAR D: 123456 NAR Board: Designation: Phone & E-Mail Information	jظ	Edit	Linked Infor Primary Org:	mation Blue Ridge Residential, LLC	∍Go To C

If those first four numbers do not match the **Primary NAR Board ID** examined earlier, this status update will only affect the realtor's Primary Membership and not their NAR Board Membership status.

#### **Updating Member Status Using a Batch Process**

Update several realtor's member statuses at once using the **Change MembershipStatus** batch process found in the **Actions** tab in the **CRM** module.

Membership Sta	tus Change	
Expire From:	11/01/2011	
Expire Through: Member Type:	Affiliate	
Dues Rate:	-all- 💌	
Current Member Status:	Active 💌	
New Member Status:	Dropped 💌	
		Search Selection

Running a batch (such as the example above) will process the member status for the list of individuals who are returned from this query whose **Primary Board ID** and the **EntityRealtor ID** match.

Those individuals whose **Primary Board ID** does not match the **EntityRealtor ID** will not have their statuses changed.

## **Recurring Membership Renewals**

Memberships can be set to be recurring when setting up a Member Type in netFORUM Pro for Realtors. This allows individuals to purchase a membership and select to have it automatically renew at the end of each membership period. In order to process a recurring membership, three steps must occur:

- The membership must be set to recurring
- The member must purchase the membership and authorize the recurring purchase/renewal
- The automatic renewal must be processed in netFORUM Pro.

Recurring renewals use NRDS E-Commerce as the payment processor.

#### Setting up the Member Type for Recurring Memberships

Before a membership can be purchased and set to automatically recur, it must be enabled to do so. To set up a **MemberType** to allow for recurring renewals, check the **AllowRecurringRenewal?** check

box.

Tip: The AllowAutoRenewRecurringBilling system option must be enabled in order to see the Allow

Recurring Renewal? check box. Contact Abila Support to have this system option enabled.

R Member Type Code:	R Product List Order:
R Member Type Name:	REALTOR Primary Priority: 0
Description:	Realtor dues - includes SBAOR, CAR, and NAR with monthly proration
R Customer Type:	All  - Customer Type indicates if this Membership is valid
Affiliate:	for Individuals, Organizations or All (Both).
	Enter term between 1 and 60 months or click on life time membership check box.
	* Life Time Membership R Length of Membership Term: 12 V
	** Calendar Based     R Month to Start Term:
	T *** Prorate Dues Sell for next year after month:
	•***** Allow Benefits Flow Down Sell for next year after day:
Grace Period:	- Membership is dropped after number of days specified
Member Type Status:	A - Status of new members of this type
R Percent Paid:	100  - Determines when to increment the membership term's end date If 0% is entered the end date will increment on any (first) nament
	keywords are used for searching - separate each keyword by a comma ','
Keywords:	realtor, relator, membership, dues

Clicking this check box will present members who visit the Online Store to renew their membership with the option to select a check box that will automatically renew their membership without their interaction with the system.

Payment Information		Please enter your paym When finishe	ent information below ed, click "Next" button.
^R Payment Method:	redit Card		
Credit Card - Enter Credit Ca in the fields provided below:	rd information		
Card Type:	Visa 💌		
^R Credit/Debit:	Credit		
^R Card Number:	41111111111111	Order Summary:	
^R Card Expiration Date:	January(01) 💌 2013 💌	Sub Total:	\$110.00
R Cardholder's Name:	Alejandro Abad	Shipping:	+ \$0.00
RPayment Amount:	\$110.00	Tax:	+ \$0.00
This membership allows recu terms, check the box below a upon expiration date of this m your organization. I Agree to Recurring Paym	Irring payments upon renewal. If you agree to these and the credit card entered will be automatically billed nembership. To cancel the recurring payment contact nent Option	Grand Total	+ \$0.00 = \$110.00
Alejandro Abad has \$185.9	92 available credit.		

However, only individuals who are current, active members of that member type and who are purchasing their renewal with a credit card will see this check box. Individuals will not see this check box when they are first purchasing a new membership - it is only visible upon renewal.)

#### Authorizing the Recurring Membership Renewal

Once the Member Type has been set up to allow for recurring renewals, any individual who meets the following criteria will have the option to enable their membership to automatically be renewed without their involvement:

- Must be a current, active member of that Member Type
- Must be purchasing their renewal with a credit card.

When an individual meets the above criteria and visits their site's Online Store to purchase a membership renewal they will be presented with the option to authorize a recurring payment for their membership renewals going forward - for this same Member Type.

Payment Information		Please enter your paym When finishe	ent information below d, click "Next" button.
^R Payment Method:	Sredit Card		
Credit Card - Enter Credit Ca in the fields provided below:	rd information		
Card Type:	Visa 💌		
^R Credit/Debit:	Credit		
^R Card Number:	41111111111111	Order Summary:	
^R Card Expiration Date:	January(01) 🔻 2013 💌	Sub Total:	\$110.00
R Cardholder's Name:	Alejandro Abad	Shipping:	+ \$0.00
Payment Amount:	\$110.00	Tax:	+ \$0.00
This membership allows recu terms, check the box below a upon expiration date of this m your organization.	urring payments upon renewal. If you agree to these and the credit card entered will be automatically billed nembership. To cancel the recurring payment contact nent Option	Grand Total	+ \$0.00 = \$110.00
Alejandro Abad has \$185.	92 available credit.		
Apply from Credit:			

As long as the Member Type remains the same, this automatic renewal will continue regardless of the fees for that membership renewal. If at any time an individual wants or needs to cancel the automatic membership renewal they will need to contact their association.

#### **Processing the Automatic Membership Renewal**

Once Dues Orders are created through the membership renewal process, a second batch process must occur for those member types that allow recurring payments. The NRDS E-Commerce Profiles must also be processed so that the amounts that have paid in NRDS E-Commerce can be applied to the open Dues orders created to obtain that revenue.

To batch process NRDS E-Commerce Recurring Profiles:

- 1. Hover over the Modules tab in the top navigation bar. in the fly out menu, click **CRM**.
- 2. Expand the Membership Actions item and click Process Membership Renewals.



Complete the normal renewal process by clicking the **Process Membership Renewals** link to create the open Dues Orders.

**Tip:** In order to process the automatic membership renewal, a dues order must exist for that Member Type.

 Once the open Dues Orders have been created, expand the Financials Actions item and click Process Recurring Payment Profiles.

**Note:** If the **Process Recurring Payment Profiles** link is not available, contact Abila Support to have the system option activated.



The Process Recurring Payments window appears.

To see a list of all profiles meeting a set of criteria, enter the desired criteria and click the **List Profiles** button.

5. Click the check box next to the profile to be processed in this batch.

To update membersh records. Click "List Profiles". Once profiles appear, Selection" to get upda when the customer ag payment processor m Next Payment Date: Batch: Auto Batch From: To: Name Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro	curring Paymen	ts				
Click "List Profiles", Once profiles appear, Selection" to get upda When the customer ag payment processor m Next Payment Date: Batch: Auto Batch From: To: Name Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro	hip records with processed re	curring payment	s enter the "Next Payme	ent Dates" for custo	omer	
Once profiles appear, Selection" to get upda NOTE: "Next Payment when the customer ag payment processor m Next Payment Date: Batch: Auto Batch From: To:						
NOTE: "Next Paymen when the customer ag payment processor m Next Payment Date: Batch: Auto Batch From: To: Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro	ir, verify that customers with a dated processed recurring pay	check should be ments from the	processed. Click "Proc payment processor.	ess All" or "Proces	s	
Next Payment Date: Batch: Auto Batch From: To: 7 Abad Alejandro 7 Abad Alejandro 7 Abad Alejandro 7 Abad Alejandro 7 Abad Alejandro	ent Date" is equal to the memb agreed to the recurring payme manager.	ership expiration nts process. Sta	n date plus one day of t ff should not edit the "N	he membership sel ext Payment Date"	ected in the	
Auto Batch: Auto Batch From: To: Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro						
Auto Batch rom: o: Name Abad Alejandro						
rom: o: Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro						
Fom: To: Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro		stants				
fo: Name Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro	01/01/2012	1000				
Name     Abad Alejandro     Abad Alejandro     Abad Alejandro     Abad Alejandro     Abad Alejandro     Abad Alejandro	12/31/2012	plants				
Name Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro	12/3/12012	1000				
Name Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro				L	ist Profiles Proc	ess All Exit
Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro	Profile ID	Period	Payment Date	Paid Amt	Last Processed	Processed An
Abad Alejandro Abad Alejandro Abad Alejandro Abad Alejandro	859000018				04-26-2012	
Abad Alejandro Abad Alejandro Abad Alejandro	859000020				04-26-2012	
Abad Alejandro Abad Alejandro	859000022				04-26-2012	
Abad Alejandro	859000024	YEAR	03-30-2012		04-26-2012	110
	859000028				04-25-2012	
Abad Alejandro	859000032	YEAR	04-02-2012		04-25-2012	110

6. Click the **Process Selection** button to run the process.

A message is sent confirming that the selected profiles have been processed. This means that the payment was found and applied to the open order, an invoice was created for the member, and membership dates were updated. Note that when the accounting batches are closed, the appropriate accounts are credited with the renewals as well.

# Viewing Additional Details for Memberships on eWeb My Transactions

Additional transaction details are now viewable for open orders on membership purchases that have distributions or multiple charge codes setup. This is helpful for those customers that desire a complete breakdown of charges on their open orders. Contact **Abila Support** to enable the **eWebOrderProfileTrxDetail** system option.

For example, notice that when the **My Transaction** page is accessed through **eWeb** in the screenshot below, the customer has an existing open order containing a membership transaction. Clicking or editing the open order will, as usual, prompt the **My Transaction Details** window.

<b>NET:FC</b> My Transad	ction De	tails					
Avectra, Inc GST12 (AVTRA) 7901 Jones Branch Tysons Corner, VA 2 Phone: (703) 506-7 Fax: (703) 506-7 Email: info@avectr Order # 272990 - E Charges:	2345 Dr, Ste 500 2102 000 001 a.com Details		Tammy Butcher 14847 Leicester Centreville, VA 2 Phone: (202) 56 Fax: (202) 96 Email: tbutcher	r Ct 0120-1812 58-0234 32-0982 r@avectra.cor	n		
Product	Product Type	Transaction Type	Purchase Date	Cancel Date	Unit Price	Quantity	Total
NATW Professional	Membership	Charge	03/16/2011		\$600.00	1	\$600.00
	Membership	Dues			\$500.00	1	
	Membership	Event 1 - Event Information			\$100.00	1	
						Sub Tot	al: \$600.00

The My Transaction Details page details the breakdown of membership distributions and charge codes, as seen above, on open orders. Notice that the NATW Professional membership has a distribution for membership dues and for an event included as part of its price code. This can be seen under the **Transaction Type** heading. This is only applicable for those member types that have dues rate with multiple distributions or charge codes set-up.

[®] Charge Code:		^R Renewing Member:	R New Member:	Distribution Prio	rity:
DUES	~	500.00	700.00	1	*
EVT1	~	100.00	50.00	2	~

For users of the netFORUM Pro for Real Estate Associations, this feature will also breakdown and list a realtor's various memberships (national, state, local.)

## **Promoting a Subscription**

Promote a subscription that is paid in full and scheduled to renew in the future.

Subscriptions are promoted to start immediately by clicking the **Promote** icon available on the subscriber Purchase Profile.

Note: The subscription must be a purchased subscription and should not be a new subscription.



Clicking the **Promote** icon will display a confirmation pop-up asking you to confirm the promotion of this subscription. Click the **OK** button to complete this process.

Scott Shaffer		, Go To Individual
Subscription Inf	ormation 🗹 Edit	S Order Information
Code:	тсо	Source Code:
Subscription:	Technical Communication Quarterly	Date: 12/18/2012
Description:	The trade magazine for all technical communication professionals	Order Number: 003930
Start Date:	1/1/2013	Order Status: Closed
End Date:	12/31/2013	
Renew Flag?	No Demographics	
🔄 Order Address I	nform Message from webpage	×
Shipping Mailing Scott Shaffer P.O. Box 345 Washington, QC Canada	Label 2234 You are about to promote this purchase. Proceed? OK Cancel script	

The **Promote** icon will only appear on those subscriptions that have not been cancelled and are scheduled to start in the future.

### **Subscription and Subscription Status Price Qualifiers**

The **Subscription and Subscription Status Price Qualifiers** limit who can purchase a product at a special price based on a purchased subscription and the status of that subscription if desired. For example, when specifying that a customer must have a subscription to Writer's Digest magazine to qualify for a special price on an additional product and, further, that subscription must be active. The special price will only show in the **Shopping Cart** or **Online Store** for customers who match the criteria for **Subscription** and **Subscription Status**.

#### To add a price qualifier:

- 1. Go to the **Product Profile**.
- 2. On the **Price** tab, Price child form, click **Add** .
- 3. In the **Price Distribution Information** window, enter the **Price Code** and related price information.
- 4. In the **Price Qualifiers** section, select the Subscription dropdown. Select the subscription that the customer must purchase to obtain the special price for this merchandise. If using only subscription as the price qualifier (and not subscription status), the subscription may have any status at this point.

- 5. The **Subscription Status** drop-down appears, after selecting a specific subscription as a price qualifier. Use the subscription status drop down to specify that the subscription must have a specific status. In the example below, to obtain a special price on this merchandise purchase, the customer must have an active subscription to Writer's Digest. Using subscription status as a price qualifier without attaching it to a specific subscription yields no results.
- 6. Click Save.

ľ	Price qualifiers			
l	Effective from:		To:	
l	Membership Type:		Customer Type:	
l	Membership Status:		]	
l	Record Source:		Country:	
l	Subscription:	Writer's Digest		
l	Subscription Status:	Active	$\checkmark$	
Ľ				

Price qualifiers are available for all product types: Miscellaneous Products, Subscriptions, Merchandise, Events, Sessions, and Member Types.

#### **Data Import Wizard for Realtors**

The Data Import Wizard is a feature found in the **Administration** module that allows for quick and easy uploading of data into a **netFORUM Pro for Real Estate Associations** entity.

The Data Import Wizard available in **netFORUM Pro for Real Estate Associations** contains all of the features found in a normal netFORUM Pro entity as well as some realtor specific features. These realtor specific features include the ability to:

- Import Realtor Individuals
- Import Realtor Organizations
- Import Realtor Memberships
- Import RPAC Contributions

Worksheet Mapping				
Select workbook you want t Select worksheets that you Uploaded File: RPA	o import and upload it think might match each NF import table C Test.xlsx New			
Excel Worksheet	Import Table Name	🚺 Header Row	🚺 First Data Row	
•	Import Organizations	0	0	
•	Import Memberships	0	0	
•	Import Individuals	0	0	
<b>•</b>	Import Realtor Individuals	0	0	
•	Import Realtor Organizations	0	0	
· ·	Monort Realtor Memberships	0	0	
•	Import Education Credits	0	0	
•	Import Historical Activity	0	0	
•	Import Lockbox	0	0	
-	Import Subscription	0	0	
	Import RPAC Contributions	1	2	

## **Importing Historical Data**

Additional fields have been added to the historical data import feature for Realtor entities. These additional fields allow for associations to better track transactions made by their customers to another realtor organization.

These fields are:

- Legal Action Paid currency field
- Board Number text field
- Dues Year integer field
- Charge Code numeric field.

Data	Import Wizard								
Co	Column Mapping								
Exce	Excel Worksheet: Sheet1 mapped to Import Historical Activity								
Row	Excel Column	🕦 Import Table Column							
1	NARID	NAR ID	-						
2	Customer ID	Customer ID	-						
3	Charge Code	Charge Code	-						
4	Code	Code	•						
5	Description	Description	•						
6	Invoice Number	Invoice Number	•						
7	Amount	Amount	•						
8	Date	Date	•						
9	Reference	Reference	-						
10	Note	Note	-						
11	Amount of Legal Action Paid	Amount of Legal Action Paid	-						
12	Board Number	Board Number							
13	Dues Year	Dues Year	-						

Historical data that is imported using the Data Import Wizard will be viewable on the **Historical Activity** child form located on the **Other** tab of the Individual and Organization profiles.

Membership Relations	Purchases	Subscriptions	Activities	Certs	Awards	Notes	Other	Corr.	Merged Info	Log				
Interests														🚞 + ADD
Activity Codes														🚞 + ADD
Historical Activity	6													+ ADD
Code			Description								Amount	Date	Reference	
& Annual Dues			Annual Due	s - Local							250.00	11/16/2011		
Contact Request														

Complete details on using the netFORUM Pro Data Import Wizard can be found in online help.

## Shopping

Shopping for Real Estate Associations features include:

- "Force Users to Pay for Open Orders" (page 58)
- "Corporate Card Flag" (page 59)
- "Membership Details on Order" (page 61)
- "Donation Details Visible on Dues Orders" (page 62)

### Force Users to Pay for Open Orders

The eWebCheckoutForceOpenPayment system option has been developed that allows administrators of **netFORUM Pro for Real Estate Associations** to force users to pay for all open orders before being allowed to purchase another product on eWeb.

When this system option is enabled by support, users who have open orders and attempt to purchase products on eWeb will be presented with a screen that will require them to submit payment for **all** open orders before proceeding.

Checkout - Akd Singh	[Logout]	ADDRESS	SHIPPING	PAY ORDERS	PAYMENT	PLACE ORDER
Previous Orders & Invoices						
The following orders/invoices have not been paid yet.						
Please select the orders/invoices that you would like to p	bay together wit	h the items in	your shopping	cart.		
Or	der/Invoice				Items	Total
Invoice 0030	30 Dated 08/	30/2011			3	\$91.91
Invoice 0030	40 Dated 08/	31/2011			1	\$29.99
Invoice 0030	50 Dated 08/	31/2011			1 \$	10,000.00
				« Previous	Back to Ca	art Next »

Failure to select to all of the open orders before proceeding in the checkout process will display an error and prevent the user from moving onto the next step.

Checkout -	Akd Singh ew Membership	[Loqout]	ADDRESS	SHIPPING	PAY ORDERS	PAYMENT	PLACE ORDER
<ul> <li>All orders/invoic</li> </ul>	es must be selected	to continue checkin	g out. Pleas	e select all o	rders/invoices.	5	
Previous Orders & Invoio	es					$\mathcal{V}$	
The following orders/invo	pices have not been paid	l yet.					
Please select the orders/i	invoices that you would I	ike to pay together with	h the items in	your shopping	cart.		
An orders/invoices mus	to be selected to continu	Order/Invoice				ltems	Total
	Invoice	003030 Dated 08/3	30/2011			3	\$91.91
	Invoice	003040 Dated 08/3	31/2011			1	\$29.99
	Invoice	003050 Dated 08/3	31/2011			1 \$	610,000.00
<ul> <li>All orders/invoic</li> </ul>	es must be selected	to continue checkin	g out. Pleas	e select all o	rders/invoices.		

# **Corporate Card Flag**

When a credit card is used as the method of payment, users have the ability to flag the credit card used as a corporate credit card by clicking the **This is a Corporate Card** check box.

Payment Information		Please e	nter your paym When finishe	ent int d, clic	formation below k "Next" button.
^R Payment Method: Cre	edit Card	Batch:	docbatch2		•
Credit Card - Enter Credit Card in the fields provided below:					
This is a Corporate Card					
Card Type:	Visa	Order	Summary:		
^R Card Number:	4111111111111	Sub To Shinni	otal: no:	+	\$18.75 \$0.00
^R Credit Card ID:	123	Tax:	<u></u>	+	\$0.00
^R Card Expiration Date:	January(01) 💌 2013 💌	Previo	us Orders:	+	\$0.00
^R Cardholder's Name:	Chris Croson	Grand	Total	=	\$18.75
^R Payment Amount:	\$18.75				
Chris Croson has \$75.00 av	ailable credit.				
Apply from Credit:	\$0.00				

If checked, this information will be displayed on the Payment Profile.

Payment - Chris Croson - 8/24/2010	
Payment Information	Other Payment Methods Information
Status:	Check #:
Amount: \$18.75	Money Order #:
Applied Credit: \$0.00	Purchase Order #:
Refund Amt: \$0.00	Purchase Check Date:
Method: Credit Card	Paypal Payer ID:
Method Type: Visa	Paypal Transaction ID:
Payment Date: 8/24/2010	ACH Routing Number:
Batch: docbatch2	ACH Account Number:
Notes:	Wire Date:
	Wire Number:
	Merchant Id: 6
Credit Card Payment Information	Payment Credited? No
CC Number: *********** 1111	Wire Comment:
CC Expire Date: 01/2013	
CC Holder Name: Chris Croson	
Reference Code: V19A3EAB2524	
Authorization Code: 691PNI	
CC Debit Card? No	
Corporate Credit Card? Yes	
Void Payment Cancel Payment	
TIP: For incorrect payments due to a returned check or incorrect data entry batch is closed cancel from the invoice profile and recreate the invoice and	; you should VOID the payment if the batch is open for this payment. If the payment.

## **Membership Details on Order**

Membership details will show up on the **My Transaction Invoice Details** page in eWeb.

To see the membership details for an invoice:

- 1. Log into the eWeb site.
- 2. Click the **My Transactions** button located on the left navigation bar.
- 3. Click the **View More** link for the desired invoice.

Home		My Tran	sactions	My Men	berships							
My Informa	ion	Orders		Ope	n Orders And I	nvoices		[	▼ Pa	y Open Orders		
My Transac	tions	<b>`</b>		The Recei	pts section b	elow displays	closed or	ders and	invoices that	have been paid	in full	
My Commit	ees	Order#	Status	Invoice#	Order Date	Date	<u>Total</u>	Paid	Balance	Note		Details
My Profess	onal Dev	000490	Invoiced	000460	04/04/2012		<b>\$113.25</b>	\$97.24	\$0.00	Confirmation#:	000	View More
My Events											a c	

This will open the **My Transactions Invoice Details** page. This page displays all of the line items on the invoice including any membership charges broken down by type.

			E PRINT THE PAGE
My Transactio	n Invoice	Details	
Dulles Area Association Of REALTC (DAAR) 803 Sycolin Road Suite 222 Leesburg, VA 20175 Phone: (703) 777-2468 Fax: ( <i>Not Available</i> ) Email: jnewton@t.dullesarea.com	RS		
Gary Alvarez 2541 Work Street McLean, VA 22990 Phone: (703) 555-2567 Fax: (703) 555-5987 Email: galvarez@work.com Occess centianal in this Invoice.			
Order Number		Order Date	Cancel Date
000490 000500 Invoice Details Charges:		04/04/2012 04/04/2012	cance baild
Product	Product Type Transaction	n Type Purchase Date Ca	ncel Date Unit Price Quantity Total
AFF <u>Details</u> RR Membership <u>Details</u>	Membership Charge	04/04/2012	\$89.25 1 \$89.25 \$24.00 1 \$24.00 <b>Sub Total:</b> \$113.25 Taxes: \$0.00 Shibolng: \$0.00

#### **Donation Details Visible on Dues Orders**

Users making a payment on an open dues order in eWeb will see both the dues charges and any donations amounts that were included in that order broken down by line item on the **My Transactions Order Details** page.

		_
	- PRINT THIS PAG	ΞE
REA	LTOR®	)
My Transaction Order Det	ails	
Realtors Test (Greensboro Based) (GRRA_TEST) 23 OAK BRANCH DR Greensboro, NC 27407-2145 Phone: (336) 854-0585 Fax: (Not Available) Email: bpgilliland@test.tst Order # 000680 - Details	Scott Shaffer BLUE RIDGE RESIDENTIAL, LLC 5826 Samet Dr. Ste. 105 High Point, NC 27265 Phone: (336) 889-1500 Fax: (336) 889-5207 Email: scott@blueridge.com	
Charges:		
Product Product Type Transaction	Type Purchase Date Cancel Date Unit Price Quantity Total	
Fund Build2012.02-1 Donation Charge	1/2/2013 💭 \$50.00 1 \$50.00	
Commercial Realtor Membership Charge	1/2/2013 💭 \$200.00 1 \$200.00	
	Sub Total: 200.	.00
	Taxes: \$0	0.00
	Shipping: \$0	0.00
Cancellations:		
Product Product Type Trans	action Type Purchase Date Cancel Date Unit Price Quantity Total	
No Items.		
	Cancellation Total: 0.	.00
Payments:	Payment Type Payment Data Cancel Data Amount Quartity, Tatal	
Product Type F	-ayment Type Fayment Date Cancel Date Amount Quantity Total	
NU ILEIII3.	Payment Total: 0.	.00
Order Total:	G Order Total: \$250.	.00

While the **SubTotal** for the order will only reflect the cost of the membership dues, the overall **OrderTotal** will display a total of all charges.

Click the **Print This Page** hyperlink located at the top of the My Transactions Order Details page to print a copy of this page.

If printing the **My Transaction Order Details** page is part of a normal business process, add text to the **Make a Payment** page informing users that the **Print This Page** hyperlink is available after clicking the information icon next to the order.

Make a Pa	ayment							
		$\geq$	$\rangle$					
Select Orders	Payment	Billing Address	S	Submit				
The following orders/in Note : Orders that con Select Open Order	nvoices are still op tain donations ca ers/Invoices	pen for selected cus n be paid at the nex	tomer(s) t step.					
Customer:		Ord	er Date	Order/Invoice:	Discount	Items	Total	
Shaffer Scott		1/2	2/2013	Order 000680		2	\$250.00 1	
Shaffer Scott		3/3	0/2012	Order 000670		1	\$20.00	$\mathcal{D}$
Discount Code:				Apply Discou	unt Remove	Discount		

To modify the text on the **Make a Payment** page:

- 1. Review the steps outlined on the Adding and Editing Web Site Page Content online help topic.
- 2. Open the **Web Site Editor**.
- 3. View the **Content** tab.
- 4. Expand the **E-Commerce** item located along the left side of the **Site Structure and Content Settings** page by clicking the plus icon.
- 5. Expand the **Checkout** item by clicking the plus icon.
- 6. Click the **Checkout Previous Orders** item.
- 7. Add the desired text.

Site Structure & Content Set	tings
	unga
Content - Site Structure & Conten	t Settings
The content structure of your web site is presented b	elow. You can add, edit or delete sections of your web site, expand them (by clicking on the plus icon close to their names) to view their pages,
and select any pages (by clicking on their name) to c	hange the customizable H I NL part of their content which will appear in the H I NL editor to the right, You can also reorder the content of the
pages in the page content section. Pages displayed	n gray (disabled) do not have any customizable content.
IMPORTANT NOTE: Adding, editing and changing w	veb sections, web pages and web pages content are directly saved into the database. All actions performed on any dialog or popup windows are
directly applied without having to click on the "Save"	button at the bottom of this page. Only the HTML content of web pages must be saved by clicking on the "Save" button.
	Add Baseline Section Add Custom Section
	HTML Content Page Content
Access Control	
	Page Title: Previous Orders & amp; Invoices
- A X - Committee Leadership	
B ✓ Z ↓ Contact Us	B I U ⊒ ⊒ ≡ ≡ ≡ ≡ □ ¼ 🖺 🛍 Έ @ E3 Full Screen
	Font v Size v Color v Insert Image v Show HTML
	A
🖨 🥒 🗱 Checkout 🔒	The following orders/invoices have not been paid yet.
Checkout - After Submit	Prease select the orders/invoices that you would like to pay together with the items in your shopping cart.
···· Checkout - Before Submit	To access the Print This Page hyperlink for an order/invoice, click the information (i) icon.
···· Checkout - Billing Information	
Checkout - Payment Information	
Checkout - Previous Orders	
Checkout - Shipping Information	
Checkout - Lax/Shipping	
H - / X Event Reg 🗟	
the state of the	
terry ≈ snopping	
A A A A A A	
H 2 2 4 My Committees	•
H-2X My Events	۰ III ۲
H 2 2 2 My Information	
H- / X & My Professional Development	
My Transactions	

#### 8. Click the **Save** button.

The **Checkout – Previous Orders** eWeb page will be updated with the new content.

Check	out						
Shipping Address	Billing Address	Tax & Shipping	Select Orders	Payment	Place Order		
The following orders Please select the or To access the Print <b>Previous Ord</b>	s/invoices have not ders/invoices that y This Page hyperlink <b>ers &amp; Invoices</b>	been paid yet. ou would like to pay k for an order/invoice	together with the item	s in your shopping car ( i ) icon.	rt.		
The following orders Please select the or To access the Print <b>Previous Orde</b> Order/Invoice	s/invoices have not ders/invoices that y This Page hyperlini ers & Invoices	been paid yet. ou would like to pay k for an order/invoice	together with the item	s in your shopping car ( i ) icon.	rt. Date	Items	Total
The following orders Please select the or To access the Print <b>Previous Ord</b> Order/Invoice	s/invoices have not ders/invoices that y This Page hyperlini ers & Invoices	been paid yet. ou would like to pay k for an order/invoice	together with the item	s in your shopping car ( i ) icon.	rt. Date 1012	Items 1	Total \$20.00_

To add the same note for individuals accessing the Make a Payment page by clicking the **Pay Open Orders** button located on the **My Transactions** page in eWeb, repeat the steps listed above on the **Payment > PaymentSelectOrders/Invoices** page in the Web Site Editor.

	Add Baseline Section Add Custom Section
œ-✔⊯ [Web Site Header]	HTML Content Page Content
- / 1 [Web Site Footer]	
- 🖉 🗱 🗣 Access Control	
- 🖉 🙀 🗣 Articles	Page Title: Select Open Orders/Invoices
- 🖉 👷 🖶 Committee Leadership	
- 🖉 🙀 🗣 Contact Us	B I U 🗐 🗊 📰 🗄 🗄 🗄 🗄 🖉 🖍 🖍 🏠 🚱
- / X - Custom Section	Font Size Color Insert Image Show HTML
- / X + E-Commerce	
-	The following orders/invoices are still open for selected customer(s).
- 🖉 💥 🖶 Individual Directory	To access the Print This Page hyperlink for an order/invoice click the information (i) icon
- 🖉 🗱 💠 Main	To decease the Frank Trias Fage Hypermit for all order/inforce, take the information (F) cont
- 🖉 🙀 My Committees 🤮	
- 🖉 🙀 My Events 🧝	
- 🖉 🙀 My Information 🔒	
🖅 🍂 My Professional Development 🔒	=
🖅 🎗 💠 My Transactions 🔒	
- 🖋 My Transactions 🔒	
- 🖋 🗱 My Downloadable Products 🤮	
– 🖋 🗱 My Memberships 🤮	
– 🖋 🗱 My Transaction Invoice Details 🔒	
– 🖋 🗱 My Transaction Order Details 🔒	
- 🖋 😫 Payment 🤒	
- Payment - After Submit	· · · · · · · · · · · · · · · · · · ·
<ul> <li>Payment - Before Submit</li> </ul>	
<ul> <li>Payment - Billing Information</li> </ul>	
– Payment - Payment Information	
- Payment - Select Customer	
Payment - Select Orders/Invoices	
- 2 X Organization Directory	

#### **Reports and Queries for Real Estate Associations**

netFORUM Pro for Real Estate Associations has all of the reports and queries available in a standard instance of netFORUM Pro as well as reports and queries that are specific to the Real Estate vertical.

- "Reports for Real Estate Associations" (page 66)
- "Queries for Real Estate Associations" (page 68)

#### **Reports for Real Estate Associations**

#### The Real Estate specific reports are:

**MLS Office Export** and **MLS Member Export** – Both of these reports are used to pull customer data from MLS for clients that interface with **MLXchange**. netFORUM Pro for Real Estate Association clients that use systems other than MLS can then use the **Query Tool** to create an export for that vendor.
**Member by Member Type** – This report shows all of the primary and secondary/supplemental memberships for a customer. Note: This is the only report available in netFORUM Pro for Real Estate Associations that will show supplemental memberships for a customer. This is because supplemental memberships are outside of netFORUM Pro's transactional membership functionality.

**Real Estate Broker Report** – This report allows users to pull a list of agents for an Office by the NAR ID of the Organization and member type.

**Real Estate Member Dues Order Report** – This report allows users to print dues orders that display the charge code descriptions and amounts that make up the membership total. Customers are also able to see how these fees are distributed to the NAR, State and Local associations.

**Real Estate Member Roster by Firm** -This report provides a listing of all members by organization/firm as of the date entered at runtime (or run date if left blank).

**Real Estate Member Roster Report** - This report provides a listing of all members to the entity as of the date entered at runtime (or run date if left blank)

**Realtor Association Counts Report** – This report provides a listing of associations with member counts broken down by member type.

**Realtor Data Process Failure** – This report provides a listing of all of the failed records from the data transfer process for realtors.

**Realtor Members Without COE** - This report lists members who have not earned a specific education credit during the date range provided.

# **MLS Office Export Report**

This report pulls customer data from MLS for clients that interface with **MLXchange**. netFORUM Pro for Real Estate Association clients that use systems other than MLS can use the **Query Tool** to create an export for that vendor.

#### **Report Parameters**

Parameter	Description
State Date	Enter a date, or select a date from the drop down calendar, for the report.
End Date	Enter a date, or select a date from the drop down calendar, for the report.

### **Report Fields**

Field	Description
Report Header	Lists the Report Name, Date the report was run, and the Customer Type for the report.
Customer ID	Lists the customer ID associated with the account transaction.
Customer Name	Lists the customer name associated with the account transaction and customer number.
Balance Credits	Lists the amount of the balance credit.
Grand Total	Provides a total of the gift amount and balance.
Report Footer	List the current page of the total number of pages.

## **Queries for Real Estate Associations**

#### The Real Estate specific queries are:

**NRDS Push Status** – This query shows status of data pushes to NRDS from netFORUM for all customers who match the query criteria.

NRDS Push Error Only Log – This query will list NRDS push errors only by date range.

**MLS/Supra Subscriber List by Member Flag and Subscription Status** - This query will pull a list of MLS and Lockbox subscribers based on member flag and subscription status. Helps reconcile MLS/Lockbox sync.

**Outstanding Membership Dues Orders including Broker Name** - This query will pull a list of open orders for Realtor Individuals which includes the name of their org and primary broker.

**Outstanding Membership Dues Orders by NAR ID** - This query will pull a list of all individuals who have an open dues order based on the Org NAR ID.

**Realtor Event Registration/Sign In Sheet** - This query will pull basic event registration information with NRDS demographics.

**ACH Control Number Query** - This query will allow staff to enter the ACH control number from Ecommerce to match with the payer of the transaction.

**Realtor Payment Query** - This query will pull basic payment information that includes NRDS demographics plus the ACH control number.

**Realtor Donations (RPAC) by Payment Date Range** - This query will pull detailed RPAC donation information.

Realtor Members by Member Status - This query will pull Realtor Members by Member Status.

Realtor Members by Join Date - This query will pull Realtor Members by Join Date.

**Realtor Members by Member Type** - This query will pull Active members based on more than one Membership Type.

**Member Reconciliation (Flagged Members without Active NAR Status)** - This query will pull flagged Members who don't have an Active NAR Status.

**Secondary Members (Members Outside Primary Board)** - This query will pull all Members who have a primary association outside of the primary board.

**Realtor Committee Members by Committee** - This query will pull committee participants with NRDS demographics

**Brokers/Primary Contacts of Active Offices** - This query will pull the primary broker (primary contact) of offices by office NAR status.

**Realtor Membership Query** - This query will pull a list of members with Active NAR status based on their primary board.

**Query Tool** – The following four fields are available for use in the Query Tool:

- Office Branch Type
- NRDS Join Date
- Office Non-Member
- Sales Person Count